

# AIRPORTREPORT

AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES

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## UPCOMING EVENTS

- Aviation Issues Conference ... Jan. 6-10
- ARFF Chiefs Conference ..... Jan. 20-23
- Airport Emergency Response School ..... Jan. 24-25
- AAAE Liability Insurance and Risk Management Workshop ..... Feb. 3-5
- AAAE/SEC-AAAE Finance and Administration Conference . Feb. 10-12
- Basic Airport Safety/Operations Specialist School ..... Feb. 10-13

## NOTES

AAAE's accreditation department unveiled an online discussion forum at <http://www.airportnet.org/webboard/webboard.dll/~1/login>, or go to [www.airportnet.org](http://www.airportnet.org), click on the "Discussion Forum" link and create an account. Next, click on "Welcome Message" under "Executive Candidates." For further information, contact Kitty Wheat at (703) 824-0500, Ext. 122, or e-mail at [kitty.wheat@airportnet.org](mailto:kitty.wheat@airportnet.org).

## AAAE To Process Background Checks

FAA has designated AAAE, under a public-private partnership, to serve as the clearinghouse for airport/airline employee criminal background checks.

FAA Administrator Jane Garvey announced in October that the record checks will be required for 750,000 employees with unescorted access to secured areas of the nation's airports. AAAE was selected as the most cost-effective and efficient manager to handle the processing of the record checks, as well as to provide accounting and training services. AAAE also will provide airports assistance in purchasing and installing electronic fingerprint transmission scanners, which should be 100 percent reimbursable with Airport Improvement Program funds. AAAE will continue to accept and forward traditional "inked" cards as well.

Effective Jan. 1, 2002, 450 airports and dozens of airlines will submit fingerprints for covered employees and a \$31 per-person fee. AAAE, through its Aviation Security Clearinghouse, will expedite the processing and forwarding of fingerprints through required federal channels, culminating in a completed FBI criminal record check. The results will be submitted to FAA and posted on a secure FAA website, available only to airlines and airports using their own secured access codes. Airlines and airports only will be able to view results for fingerprints they have submitted.

AAAE President Charles Barclay said that the association's "technology infrastructure and experience dealing with airports and federal agencies made us a logical choice for a single-point-of-contact clearinghouse." Barclay also noted that AAAE will retain a copy of the raw data submitted by airports, such as employee name, Social Security number and biometric fingerprint, so the information can be re-used for access control, as backup data, or other airport security

purposes. Each airport would control the use of its own data. "We will provide this data warehouse service industry-wide, giving airports a database that potentially could provide great economies of scale for future uses," Barclay said.

## Senate Provides \$200 Million For Airports

A House-Senate conference committee will soon meet to determine the final agreement on the fiscal year 2002 Defense Department appropriations bill passed by the Senate late Dec. 7 that grants airports \$200 million in reimbursement for FAA-mandated security regulations.

The Senate version of the bill states that \$200 million of airport and airway trust fund revenue will be made available until Sept. 30, 2003, "to enable the Federal Aviation Administrator to compensate airports for a portion of the direct costs associated with new, additional or revised security requirements imposed on airport operators by the Administrator on or after September 11, 2001."

Since the House bill does not include the same provision, the conference committee will determine whether airports will have access to the revenue.

AAAE President Charles Barclay and ACI-NA President David Plavin sent a joint letter to the conferees, urging that the final DOD conference report contain the \$200 million, as well as \$57 million more for the Essential Air Service (EAS) program. With the additional \$57 million, the EAS program would be funded at \$120 million for the year, a level sufficient to maintain service levels to all communities in the program.

Although the FAA security directives issued since Sept. 11 are important, they have resulted "in significant cost increases for the nation's airports," the associations said. "Additional law enforcement expenses, for example, will add hundreds of millions if not a billion dollars in costs over the next year to airports already fac-

*(continued on following page)*

ing extremely tight budgets. Plummeting revenues from reduced passenger levels, concessions, and parking and landing fees at all airports exacerbates the problem.”

The airports reminded the conferees that the just-passed Aviation and Transportation Security Act authorized \$1.5 billion for fiscal years 2002 and 2003 to help meet a portion of these direct costs. “It is our hope that you will work to ensure that these critical funds are a part of the conference agreement on the DOD bill,” they said.

They also noted that without the additional \$57 million for the EAS program, DOT is expected to eliminate 44 small communities from the program. “It is our hope that these critical funds will ultimately be included in the conference report on the bill,” the airports said.

### House Panel OKs GA Reimbursement Plan

The House aviation subcommittee late last week approved H.R. 3347, the General Aviation Industry Reparations Act, which is intended to compensate GA airports that are part of the National Plan of Integrated Airport Systems (NPIAS) and GA businesses for losses stemming from the Sept. 11 terrorist attacks.

As passed by the subcommittee and forwarded to the full Transportation and Infrastructure Committee, the bill would provide \$2.5 billion in direct compensation and \$5 billion in loan guarantees to fixed based operators, flight schools, GA manufacturers, persons engaged in non-scheduled commercial aviation enterprises and GA airports that are part of the NPIAS for direct losses because of ground stop orders and for incremental losses incurred through Dec. 31, 2001. The subcommittee also included provisions in the legislation that set a deadline for the issuance of grants and loans, require reasonable assurances that loans will be repaid and limit executive compensation, among other things.

The bill also was referred to the House Financial Services and Budget committees for consideration.

### Tucson Airport Names Allin President, CEO

The Tucson Airport Authority (TAA) has

selected Bonnie Allin, A.A.E., to succeed Walter Burg as president and CEO. Burg is retiring in March 2002. Allin is currently vice president of aviation services at TAA and is second vice chair of AAAE.

Allin, who worked at Tucson Airport from 1976-1984, rejoined the authority in August 2000 after serving as the director of aviation at Corpus Christi International Airport.

Tucson is “a model of efficiency and convenience and a tribute to a unique organization,” Allin said. “The membership and staff of the Tucson Airport Authority is dedicated to providing the best service at the best airport in the country.”

Allin, a native of Chicago, also serves on the board of the International Association of Airport Executives and the Metropolitan Tucson Convention and Visitors Bureau.

### FAA Must Acquire 1,800 Detection Units

Steven Zaidman, FAA associate administrator for research and acquisitions, told the House aviation subcommittee on Dec. 7 that FAA must deploy 1,800 more explosives detection (EDS) machines at airports to meet the goal of the new aviation and transportation security law to screen all checked baggage by Dec. 31, 2002.

As of Dec. 6, 161 EDS machines were deployed at airports across the country, he said, an increase of 25 machines in less than three months. “Furthermore,” Zaidman added, “EDS are now running continuously at those airports to which they have been deployed.”

Zaidman said that, currently, products of two EDS vendors have been certified and variations of these products are currently going through the certification process. “Consequently, the department and the new Transportation Security Agency will need to work with the companies that manufacture these machines to see how quickly they can produce more of these systems and work must continue to explore all new technologies being developed by manufacturers for the next generation of screening technologies,” he testified.

In addition to enhancing production of existing EDS and exploring next generation EDS products, FAA has been working on a program called Argus to develop a smaller and less expensive version of EDS currently in use, Zaidman testified. “Based

upon our research and testing, we believe that the equipment, once certified, will be suitable for use at small airports because it will have a lower processing rate and it will be smaller than existing FAA-approved EDS.” FAA fully funded the research and development for three vendors in the Argus program, he explained. “One vendor’s system is expected to begin the certification process by mid-January and the other two vendors are expected to begin the certification process next spring. Most importantly, all three vendors are expected to complete the certification process in time to be deployed before the screening deadline.”

Further, Zaidman said, FAA is purchasing explosives trace detection (ETD) devices from the three vendors with FAA-approved products. As of Nov. 30, FAA had installed 851 ETD devices in 180 airports across the country, he said.

### Detroit Metro Opens New Runway

Detroit Metro opened its fourth parallel air carrier runway in the primary wind direction on Dec. 11 in ceremonies attended by FAA Administrator Jane Garvey. The airport also has two parallel air carrier runways in the crosswind direction. The 10,000-foot runway was built at a cost of \$49 million and is designed to give the airport a capacity increase of 25 percent more takeoffs and landings in good weather and 17 percent more in bad weather, according to FAA.

## AIRPORTREPORT

*Editor*..... Holly R. Ackerman

*Classified*

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Charles M. Barclay, A.A.E.  
President

AIRPORT REPORT is a twice-monthly publication of the American Association of Airport Executives, the largest professional organization for airport executives in the world, representing more than 2,400 airport management personnel. Find out more about us on our World Wide Web home page at <http://www.airportnet.org>

## FAA Issues AIP Security Funding Guidance

FAA has issued program guidance on a number of principles to be applied to Airport Improvement Program (AIP) funding for security projects and procedural matters for evaluating security grant requests. A copy of the FAA Program Guidance Letter can be viewed at <http://www.airportnet.org/security/bulletins.htm>.

AAAE's staff has been working with FAA's Office of Airports to clarify the new funding issues associated with heightened security levels and related mandates. While the just-issued FAA guidance addresses some of the major themes that concern the association's members, it does not address some important security-related funding questions, notably operational expenses. Further guidance on these matters is expected to be released by FAA in the near future.

## John Magaw To Head Security Agency

DOT Secretary Norman Mineta announced that John Magaw, currently acting executive director of the Office of National Preparedness within the Federal Emergency Management Agency, is President Bush's nominee for the new post of DOT Under Secretary of Transportation Security.

The new Transportation Security Administration was mandated by the recently passed aviation and transportation security law and, if confirmed by the Senate, Magaw will be its first head. The agency is to be responsible for security involving aviation, highways, ports, waterways and railroads.

Magaw has an extensive career in federal law enforcement, including serving as director of the Bureau of Alcohol, Tobacco and Firearms (ATF) and the U.S. Secret Service.

A native of Columbus, Ohio, Magaw has a bachelor of science degree in education from Otterbein College in Westerville, Ohio. He began his career in 1959 as a trooper with the Ohio State Patrol, then joined the Secret Service in 1967 as a special agent. He received the 1991 and 1999 Presidential Rank Meritorious Award and, in 1995, received the Presidential Rank Distinguished Award.

## Los Angeles Offers Concession Rent Relief

The Los Angeles Board of Airport Commissioners approved a temporary program to provide an estimated \$9.4 million in rent relief to concessionaires at Los Angeles International and Ontario International that have experienced revenue losses as a result of the drop in passenger travel following the Sept. 11 terrorist attacks.

## IG To Begin Runway Incursion Audit

DOT's Inspector General has notified FAA that the office soon will begin another audit of the agency's efforts to reduce runway incursions and operational errors. The IG said the audit will include a determination of whether FAA has implemented earlier recommendations to expedite runway incursion technologies and improve program accountability for completing runway incursion initiatives. The IG said the audit also will determine whether progress has been made to reduce errors at facilities with the most reported operational errors and whether regional plans are based on facility assessments and specific actions to reduce operational errors.

## AAAE Holds National Airports Conference

More than 290 airport executives and other aviation officials participated in the 2001 F. Russell Hoyt AAAE National Airports Conference—The New World of Aviation Security—Dec. 2-4, 2001, in Tucson, Ariz. Airport security, including the impact of recently enacted federal security legislation and the new Transportation Security Administration on airport management, operations and economics, dominated the three-day meeting. Key speakers included Woodie Woodward, acting FAA associate administrator for airports; Ken Mead, DOT inspector general; Michael Aubuchon, manager of properties of Southwest Airlines, along with numerous top airport officials and other aviation leaders.

Special thanks go to Krys Bart, A.A.E. of Reno, Nev., NAC chair; Brent Kitchen, A.A.E., NAC vice chair, and the Tucson Airport Authority, NAC host.

The 2002 National Airports Conference is scheduled for Sept. 22-24 in Tampa, Fla. AAAE members wishing to serve on the NAC program committee for the 2002 NAC should e-mail Natalie Fleet at AAAE at [natalie.fleet@airportnet.org](mailto:natalie.fleet@airportnet.org).

Southwest Chapter American Associates of Airport Executives

## 42nd ANNUAL AIRPORT MANAGEMENT SHORT COURSE

Building Skills for Tomorrow's Leaders

January 26-30, 2002 ■ Monterey Marriott Monterey, Calif.

Sign Up at [www.swaaae.org](http://www.swaaae.org)

- |                             |   |
|-----------------------------|---|
| <b>Saturday, January 26</b> | Workshop on AAAE Accreditation  |
| <b>Sunday, January 27</b>   | Welcome Reception   |
| <b>Monday, January 28</b>   | SESSION I: Dr. Stephen Happel, Professor of Economics, Arizona State University, College of Business  |
| <b>Tuesday, January 29</b>  | SESSION II: Impact of large Airports on Small Airports<br>SESSION III: Economics Impacts And Revenues<br>SESSION IV: The Grant Factory<br>SESSION V: Employees Now & in the Future<br>SESSION VI- VII: Open Space Development |
| <b>Wednesday January 30</b> | FRIENDLY FIRE: FAA, CalTrans Aeronautics Division, and Arizona Department of Transportation<br>CONFERENCE WRAP: Hazel Johns, CAE/AAE  |

Phone: (831) 728- 4171 ■ Fax: (831) 786- 0299 ■ Website: [www.swaaae.org](http://www.swaaae.org)  
Southwest Chapter AAAE ■ 80 Pleasant Hts. Dr. ■ Aptos, CA 95003

## POSITIONS OPEN

**AIRPORT DIVISION MANAGER**

Sonoma (Calif.) County Transportation and Public Works Department. Salary range \$6,554-\$7,966/month + excellent benefits package. Manages Sonoma County Airport. Requires six years of administrative experience, including at least three years of program development level responsibility in one or more of the following areas: airport development, airport operations, airport marketing and promotions, civil engineering, finance, or property management. Administrative or program development experience in a publicly operated airport facility with scheduled airline services is highly desirable. Apply by January 31 by contacting Sonoma County Human Resources at (707) 565-2331 or apply on-line through the county's website at <http://www.sonoma-county.org>. EEO.

**AIRPORT MAINTENANCE/ OPERATIONS FOREMAN**

Salary range \$35,922-\$48,485. Mesa, Ariz., is 15 miles east of Phoenix and covers 120 square miles. Responsible for supervising, planning, organizing and directing work of technicians performing airfield maintenance and operations tasks at the city's municipal airport. Researches and recommends acquisition of equipment supplies and materials needed to maintain airport facilities, and reviews construction plans in design and construction of airport improvement projects. Requires training, education and experience equivalent to high school diploma or GED, three+ years of airport maintenance experience, one year of supervisory experience in airport maintenance or operations, building trades, heavy equipment operation and repair, or closely related area. Private pilot's license preferred. Arizona driver's license by hire. Competitive benefits package. City of Mesa application required. Applications at <http://www.ci.mesa.az.us> or City of Mesa Personnel, 200 S. Center Street, Bldg #1, Mesa, AZ 85211-1466, (480) 644-2365. Apply by Feb. 1. The city of Mesa welcomes diversity in its workforce.

**AIRPORT MANAGER**

Ogden, Utah. Salary range \$2,800-\$6,400 per month DOQ plus benefit package. Utah's busiest municipal airport. Responsible, under director of community and economic development, for the administration, planning, development, marketing, maintenance and direction of operations at a Part 139 certified general aviation reliever airport logging more than 100,000 operations a year. Minimum qualifications: degree in aviation/airport management, business administration or related field and a minimum of five years of progressively complex, responsible, related work experience at management level. AAAC accreditation and pilot's license desired. Submit resume and cover letter, including three work-related references, by 5 p.m. Jan. 25 to Ogden City Human Resources Office, 2549 Washington Blvd, Ogden, UT 84401. Airport/city info: <http://www.ogdencity.com>, or (801) 629-8251.

**AIRPORT OPERATIONS SUPERVISOR**

Spokane (Wash.) Airports seeks a dynamic individual to fill the vacancy of airport operations supervisor. This position is responsible for the daily operations and management of the airfield. Applicants should have a four year college degree in aviation or related field with a working knowledge of airport management under Federal Aviation Regulations, including FAR Parts 139 and 77, plus related FAA advisory circulars. Successful applicant must possess excellent communication, supervisory, computer and customer relations skills. Position requires team work with other departments, airlines and the FAA. Starting salary is \$38,000-\$40,000 with an excellent benefit package. A complete job description and application can be obtained by calling (509) 455-6422 or picked up at the Airport Administration Office, 2nd floor of the Terminal Building, Spokane International Airport. Application deadline for first review is January 18, 2002. Equal Employment/Affirmative Action Employer.

**AIRPORT PATROL SUPERVISOR**

Santa Barbara (Calif.) Municipal Airport. Supervises, assigns and reviews work of airport patrol staff responsible for law enforcement function at a small hub air carrier airport. Ensures airport and tenant com-

pliance with FARs, serves as airport security coordinator, supervises municipal code enforcement, reviews citations and responds to citizen complaints. Administers airport security program and airport patrol policies and procedures manual. Supervises airport ID badge program, train and evaluates staff. Must possess valid Peace Officer Orientation Certificate PC 832, be qualified to carry a firearm at time of appointment and complete PC 832.1 within 90 days of appointment. Four years of increasingly responsible airport law enforcement experience preferred. Salary range \$43,700-\$53,118 annually. Must complete employment and supplemental application; download job announcement and application at website <http://www.ci.santa-barbara.ca.us>, or call (805) 564-5316.

**DEPUTY AVIATION DIRECTOR**

Broward County, Fla. (Population: 1,500,000). Salary open DOQ. Located on the southeast coast of Florida, the county operates two of the four airports in the county, the Fort Lauderdale-Hollywood International Airport (FLL) and North Perry Airport. Position reports to the aviation director and oversees the administration, business, finance and information systems divisions. Desire equivalent of a relevant B.A./B.S. and 10-to-15 years experience in aviation management at hub U.S. civil airports including four years of high level supervisory and administrative experience. Specific experience in business services, finance/bonding and/or property management in an airport environment is preferred. See [www.dmgmaximus.com](http://www.dmgmaximus.com)/recruit. Apply by February 1, 2002 to MAXIMUS, Attn: Norman Roberts or Sherrill Uyeda, 10474 Santa Monica Blvd., #208, Los Angeles, CA 90025; fax (310) 475-8007; e-mail [searchla@maximus.com](mailto:searchla@maximus.com). EEO/ADA. Female, minority and disabled candidates are encouraged to apply. All resumes are subject to disclosure in accordance with the Florida Sunshine Law.

**NOISE SPECIALIST**

Brown-Buntin Associates, Inc. (BBA) seeks an entry- or mid-level professional staff member in Fair Oaks, Calif., for aircraft noise analysis. Activities will include measuring and predicting aircraft noise

*(continued on page 10)*



# AIRPORTS AND THE RENTAL CAR INDUSTRY WORKSHOP

March 3-5, 2002

Monterey, California • Mtg. #020301

Airports are no longer simply places to board airplanes; they are transportation hubs that demand efficient rental car/landside service. Rental car operators and airport directors must provide service that meets the expectations of business and pleasure travelers, while considering competing requirements for available property and funds. A positive experience translates into more tourism dollars and economic benefits for all involved... the rental car operator, the airport and the surrounding community. To this end, AAAE is pleased to present the Airports and the Rental Car Industry Workshop, March 3-5, 2002, in Monterey, California.

## THE PROGRAM

This workshop is designed to provide a forum for airport executives and rental car industry representatives to discuss issues of shared interest and allow these two groups to develop workable solutions where differences exist. Top airport directors, leading consultants and officials from the rental car industry will cover topics such as the impact of new security regulations on airports and rental car operations, concession negotiations, the consolidated facility process, customer facility charges, consolidated busing, strategies for financing and funding rental car facilities, and future technologies in the rental car industry.

## WHO SHOULD ATTEND?

Airport Directors	Landside Managers
Property Managers	Airport Attorneys
Airport Planners	Finance Planners
Finance Managers	DBE Managers
Airport Consultants	Rental Car Officials

## LOCATION

All sessions will be held at the Hyatt Regency Monterey Resort and Conference Center. The program begins with an evening reception on Sunday, March 3, and ends at noon on Tuesday, March 5. Registration fees include a welcome reception, one lunch, coffee breaks and all handout materials. See the attached form for registration fees and hotel/airline information. Confirmation letters will be faxed to attendees. Dress for all sessions is business casual. For further program information, contact Caren Centorelli, AAAE, at (703) 824-0500, Ext. 172, or e-mail [caren.centorelli@airportnet.org](mailto:caren.centorelli@airportnet.org). For further registration information, contact Kate Hood, AAAE, at Ext. 174, or e-mail [kate.hood@airportnet.org](mailto:kate.hood@airportnet.org).

# GROUND TRANSPORTATION AND LANDSIDE MANAGEMENT WORKSHOP

March 5-6, 2002

Monterey, California • Mtg. #020302

The 15th Annual Airport Ground Transportation and Landside Management Workshop, coordinated by AAAE and **Landrum & Brown**, promises one full day of innovative and informative presentations and discussions on demand management techniques, problem-solving strategies, operation management during construction, new technologies and the latest ground transportation legislation. As the nation's airports experience tremendous changes due to new security regulations, airport ground transportation systems are becoming increasingly congested, leaving airports scrambling to find both short- and long-term solutions to the problems. This year's workshop will focus on innovative solutions to accommodate rapidly increasing demands on the airport and its tenants.

## THE PROGRAM

This workshop will discuss topics such as the impact of new security regulations on airports and their operations, facility trends and innovations, curbside issues, when expansion is not an option, landside issues, future trends, and legal and financial issues.

## REGISTER ON-LINE!

<http://www.airportnet.org/depts/meetings/calendar/calpub.htm>

## WHO SHOULD ATTEND?

Airport Directors	Landside Managers
Property Managers	Airport Attorneys
Airport Planners	Finance Planners
Finance Managers	DBE Managers
Airport Consultants	Rental Car Officials

## LOCATION

All sessions will be held at the Hyatt Regency Monterey Resort and Conference Center. The program begins with an evening reception on Tuesday, March 5, and ends at approximately 5 p.m. on Wednesday, March 6. Registration fees include a welcome reception, one lunch, coffee breaks and all handout materials. See the attached form for registration fees and hotel/airline information. Confirmation letters will be faxed to attendees. Dress for all sessions is business casual. For further program information, contact Caren Centorelli, AAAE, at (703) 824-0500, Ext. 172, or e-mail [caren.centorelli@airportnet.org](mailto:caren.centorelli@airportnet.org). For further registration information, contact Kate Hood, AAAE, at Ext. 174, or e-mail [kate.hood@airportnet.org](mailto:kate.hood@airportnet.org).



American Association of Airport Executives

# AIRPORTS AND THE RENTAL CAR INDUSTRY WORKSHOP

March 3-5, 2002 • Monterey, California • Mtg. #020301

Register On-Line at:  
<http://www.airportnet.org>

**Hotel Reservations**—Rooms are being held at the Hyatt Regency Monterey Resort and Conference Center, 1 Golf Course Drive, Monterey, CA 93940, phone: (831) 372-1234. All attendees will receive a special rate of \$149 single or \$159 double. **Reservations must be made by February 8, 2002, in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (831) 372-1234 and identify yourself as part of the AA AE group.

**Airline Reservations**—American Airlines has been selected as the official air carrier for this meeting. Rules and restrictions apply. To take advantage of American’s special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern standard time daily and refer to star file #0332AJ.

**Ground Transportation**—The Hyatt Regency Monterey does not provide shuttle service to and from the Monterey Airport. A taxicab ride from the airport costs approximately \$10 and takes about 10 minutes. Avis Rent-A-Car is the official rental car company for the conference. Call 1-800-331-1600 and refer to code J097316 to get specific rates and make reservations.

NOTE: AA AE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. **However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant.** Confirmation letters will be faxed to attendees.

**Future correspondence will be sent to the below address, fax number and/or e-mail address.**

Nickname for Badge \_\_\_\_\_ E-Mail Address \_\_\_\_\_

Full Name \_\_\_\_\_

Title \_\_\_\_\_

Airport/Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_



Please indicate any special needs to participate and attach a description of your needs.

*Registrations and cancellations must be submitted in writing. Refund requests before 2/15/02 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties, but no shows will be billed.*

## REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(includes all handouts, the opening reception and one luncheon)

- 1.  AA AE member ..... \$350
- 2.  Non- member ..... \$440

**This course is worth nine credits in the AA AE Continuing Airport Management Education Unit (CEU) program.**

## PAYMENT METHOD

Enclosed is my check payable to AA AE     Purchase Order # \_\_\_\_\_

Upon receipt of this form, please charge my (circle one):                      American Express    MasterCard    Visa

Cardholder Name \_\_\_\_\_

Account Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

**RETURN TO: AA AE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395** Photocopies of this form will be accepted. AA AE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.



American Association of Airport Executives and Landrum & Brown



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Nickname for Badge \_\_\_\_\_ E-Mail Address \_\_\_\_\_

Full Name \_\_\_\_\_

Title \_\_\_\_\_

Airport/Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_



Please indicate any special needs to participate and attach a description of your needs.

*Registrations and cancellations must be submitted in writing. Refund requests before 2/15/02 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties, but no shows will be billed.*

### REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)

(includes all handouts, the opening reception and one luncheon)

- 1.  AAAE members ..... \$225
- 2.  Non-member ..... \$275
- 3.  Airports and the Rental Car Industry Workshop Attendees ..... \$175

*(You must be registered for and attend the Airports and the Rental Car Industry Workshop to take advantage of this fee. Cancellation of registration for the Airports and the Rental Car Industry Workshop will result in forfeiture of this fee.)*

**This course is worth six credits in the AAAE Continuing Airport Management Education Unit (CEU) program.**

### PAYMENT METHOD

Enclosed is my check payable to AAAE     Purchase Order # \_\_\_\_\_

Upon receipt of this form, please charge my (circle one):                      American Express      MasterCard      Visa

Cardholder Name \_\_\_\_\_

Account Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

**RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395** Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.

# 2001 F. RUSSELL HOYT NATIONAL AIRPORTS CONFERENCE SPONSORS

AAAAE WOULD LIKE TO THANK THE FOLLOWING  
AIRPORTS, CHAPTERS AND COMPANIES FOR THEIR CON-  
TRIBUTIONS TO THIS CONFERENCE:

## SPONSORS

Tucson Airport Authority

The Cinnabar Companies

CA One Services, Inc.

City of Phoenix Aviation Department

Reno/Tahoe International Airport

San Diego International Airport

Tulsa International Airport

AVION Airport Services

Avis Rent-A-Car System, Inc.

Campbell & Paris Engineers

Camp Dresser & McKee

Hartsfield Atlanta International Airport

HNTB Corporation

Memphis Shelby County Airport Authority

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# THE AIRPORT MANAGEMENT PRIMER SECOND EDITION!!

If you're like most individuals who are new to the aviation industry, you may know very little about airports and how they operate. And no wonder. Airports are complex. And very few operate in the same way. But there are some basic facts about airports that are the foundation of *all* airports—those things that are common to the industry, not to individual airport locations.

To provide a straightforward presentation of these basic facts, we initially produced the first and second editions of *The Airport Handbook*, and subsequently *The Airport Management Primer*. Now we are very pleased to announce our latest and most up-to-date publication on this subject, *The Airport Management Primer, Second Edition*, the first hard-back version of this popular educational resource.

This second edition of *The Primer*, like its predecessors, was written with airport commissioners, executives and consultants in mind, as well as anyone else with an interest in the airport industry. Presented in clear, concise language, this primer is *the* resource for the airport industry and provides a useful overview of issues such as airport ownership; the organizational and economic structure of airports; the relationship between airport management and the major airport users; regulatory and environmental responsibilities, and future directions for the industry.

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Authored by Sam Hoerter, A.A.E., director of airports at Charleston International Airport in South Carolina and a frequent speaker at AAAE seminars on the subject of airport management, this publication is a must for industry newcomers, as well as an excellent source of information for candidates seeking the Accredited Airport Executive (A.A.E.) designation. The book also forms the basis for AAAE's annual workshop, *Airport Management 101*.

*The Airport Management Primer, Second Edition*, is available for \$70 per copy for individuals whose airport is not a member of AAAE's Airport Research and Development Foundation (ARDF) or \$60 per copy for ARDF members. For five or more copies, you pay only \$50 per copy if your airport is not a member of ARDF and \$40 for ARDF members. Prices in effect until 6/31/02. To order your copy(s) of the primer, complete the order form below. For more information,

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**POSITIONS OPEN***(continued from page 4)*

using sound level meters and computers. Requirements: Interest in environmental and aviation issues, computer capabilities, self-discipline, organizational skills, and a drive to work carefully and accurately; effective communication skills; possession of a bachelor's degree in science, aviation, or engineering. Non-smoker preferred. Minimum age is 21 years. This position involves frequent regional travel. A personal automobile, current insurance and a good driving record are required. BBA pays travel expenses consistent with governmental practices. BBA is an equal-opportunity employer. Health and vacation benefits, Profit-Sharing Pension Plan provided. Salary to be negotiated, based upon qualifications. Contact BBA at Admin@brown-buntin.com, or write to Brown-Buntin Associates, Inc., 7996 California Avenue, Suite A, Fair Oaks, CA 95628; (916) 961-5822.

**SUPERINTENDENT OF AIRPORT SECURITY SERVICES**

Senior-most airport police officer for the Salt Lake City (Utah) International Airport. Position leads a team of 52 sworn officers and personnel to oversee all land-side and airside security. Ensures that all operations can be maintained in a "secure" environment, prepares budgets, remains current with governmental regulations, and collaborates with city mayor and other local officials to recommend changes in procedures and protocols. Must have experience in leading a team of law enforcement professionals within a municipality to create a team-work driven environment. Strong interpersonal, communication, and operational skills are critical. Starting salary will be commensurate with work experience. Please send resume/ work history information to Dennis Wood at e-mail dennis@diestel.com; fax (801) 532.1000; 2755 E. Cottonwood Parkway #580, Salt Lake City, UT 84121. Or call Dennis at (801) 365.0400.

**VICE PRESIDENT-AIRPORTS**

Frederick, Md. Provides leadership, oversight, coordination, direction, prioritization and development of Association policy relating to association advocacy on

behalf of AOPA's membership at state, regional, and local levels. Directs management responsibility for four departments/programs including airports department, airport support network, and state legislative affairs program. Four-year degree preferred (BA/BS). FAA Private Pilot Certificate minimum. Two years of general aviation advocacy experience and/or airport administrative experience are required, plus progressively increasing management/supervision responsibilities. Must have background knowledge in a broad variety of airport issues dealing with zoning, compatible land use, encroachments, airport closures, AIP grant program assurances and obligations, limiting aviation uses, FBO problems/issues, minimum standards, rules and regulations, Excellent communications skills, the ability to effectively deal with multiple priorities, as well as ability to speak before large groups is required. Resumes to Aircraft Owners and Pilots Association, 421 Aviation Way, Frederick, MD 21701, fax (301)695-2375; e-mail hr@aopa.org.

**BUSINESS OPPORTUNITIES**

**The Cedar Rapids (Iowa) Airport Commission** is requesting proposals for on-airport rental car concession opportunities at Eastern Iowa Airport. Official forms for proposals can be obtained at the Office of the Airport Director, Eastern Iowa Airport, 2515 Wright Brothers Boulevard W., Cedar Rapids, IA 52404. A pre-proposal meeting will be held at 2 p.m. Jan. 14 in the airport administrative offices conference room. Completed proposals are due to the Office of the Airport Director prior to 7:30 a.m. on Jan. 28. For further information and copies of the RFP, contact Don Swanson, business manager, at (319) 362-3131, or e-mail donsw@cedar-rapids.org.

**Horry County, S.C.**, is requesting proposals for its Department of Airports for the management and operation of a full-service fixed base operation, including a general aviation terminal, at Myrtle Beach International Airport. For a copy of the complete RFP, contact Horry County Office Of Procurement, 3230

Highway, #319, Conway, SC 29526, Attn: Lynda Davis, (843) 365-8509, fax (843) 365-9861. Specify whether print, CD-ROM or e-mail is requested.

**The city of Manchester, N.H., Department of Aviation** is soliciting requests for interest (RFI) from qualified firms interested in providing on-demand taxi services as an exclusive concession at Manchester Airport. The selected service provider is expected to provide quality and continuous on-call ground transportation services at the airport 24-hours a day, 365 days a year. The successful company is expected to employ highly skilled and trained drivers of good character, and shall maintain a vehicle fleet of sufficient number and quality to serve the needs of the travelling public. For more information and a copy of the RFI, interested parties should contact David B. Bush, Assistant Airport Director, Property and Contract Management, Manchester Airport, One Airport Road, Suite 300, Manchester, NH 03103-3345; (603) 624-6539; fax (603) 666-4101. Completed responses to this solicitation must be received by 1:30 p.m. on Thursday, February 1, 2002.

**The city of Palm Springs (Calif.)** is soliciting proposals from qualified airport engineering/consulting firms for the Palm Springs International Airport. The selected airport engineering/consulting firm shall provide all labor, equipment, supplies and materials to produce and deliver documents and specifications related to various safety and security improvements at the Palm Springs International Airport. The scope of services required and specifications are provided in the "Request for Statements of Qualification (SOQ 13-02)" package, which is available from the City of Palm Springs, Department of Procurement & Contracting at (760) 323-8237. Copies are also available via the internet at <http://www.palmspringsairport.com>. Note: Upon receiving this SOQ via the internet, contact Marilyn Boswell, Senior Secretary at (760) 323-8237 to register as an offeror. Failure to register as an offeror may result in your firm not receiving proposal addendums. Failure to submit proposal addendums with your

proposal may cause your proposal to be considered non-reponsive. WebPage: <http://www.palmspringsairport.com>

**The city of Phoenix** is seeking proposals from qualified individuals or firms to implement a new access control and alarm monitoring system (ACAMS) at the Phoenix Sky Harbor International Airport. The anticipated release date of the request for proposal (RFP) package is mid January, 2002. Individuals or firms interested in receiving a RFP package must submit a request, in writing, on company letterhead. The request must include a point of contact and address for delivery of the RFP package. For additional information, or to request a RFP package, please contact Alice Stallings at (602) 273-4069 (voice); (800) 781-1010 (TTY); or e-mail [alice.stallings@phoenix.gov](mailto:alice.stallings@phoenix.gov). Written requests can be sent to the following address or fax number: Business and Properties Division, City of Phoenix Aviation Department, 3400 Sky Harbor Boulevard, Phoenix, AZ 85034-4420; fax (602) 273-4083.

**The Richland-Lexington Airport District** is requesting written sealed bids until 2 p.m. Jan. 11 for the sale of the following surplus airport equipment (As Is): Lot 1—1977-1978 Detroit Diesel 8VA Generator, 4160/250KW Generator HP (Minimum bid \$3,500); Lot 2—1998 4160 volt Zenith Automatic Emergency Electrical Change over Switch Gear. (Minimum bid \$3500); Lot 3—two each, ADB-30Kw Regulator, 2400-volt primary 6.6amp current constant regulators for airfield lighting. (Minimum bid \$2,000 each); Lot 4—two each Crouse Hinds 250kw, 2400-volt primary 6.6amp current constant regulators for airfield lighting. (Minimum bid \$1,500 each) Items may be seen at the Columbia Metropolitan Airport Maintenance Shop, 3400 Air Commerce Drive, West Columbia, SC 29170. Call (803) 822-5047 for an appointment. For bid details and technical questions, contact Thomas Tapp, airport maintenance manager, at (803) 822-5068. Submit sealed bids to Columbia Metropolitan Airport, Attention: Dave Thomas, CPPB, Procurement Manager, 125-A Summer Lake Drive, West Colum-

bia, SC 29170. Bids will be publicly opened and read aloud. Bids received after stated time will not be accepted.

**The city of San Antonio (Texas)** requests interest statements by February 22, 2002, from qualified firms to prepare a land use/development plan for areas proximate to both San Antonio International and Stinson Municipal Airports. The consultant shall provide a comprehensive plan on a variety of land use controls, such as, but not limited to, zoning, building codes, housing codes, official map regulations and growth policies. The plan shall also identify appropriate zoning compatible with airport operations and prescribed standards for the construction of future facilities and remodeling of existing facilities. To obtain a copy of the RFQ, contact Evelyn McRae at (210) 207-4051. Questions relating to the scope of services should be directed to Les Heinen at (210) 207-3518.

**The city of San Jose (Calif.)** is accepting statements of qualifications from individuals or firms interested in performing customer research at Norman Y. Mineta San Jose International Airport. The research will include conducting an intercept survey of passengers in the airport terminals, two telephone surveys (travel agents/planners and airport neighbors) and three focus groups. The deadline for consultant qualifications submittals is 3 pm Jan. 11. For a copy of the Request for Qualification (RFQ) documents, contact Norman Y. Mineta, San Jose International Airport, Attn: Business Development and Community Relations Division, 1732 N. First Street, Suite 600, San Jose, CA 95112-4538, e-mail [jsmith@sjc.org](mailto:jsmith@sjc.org). For more information, visit the city's website at <http://www.sjc.org>.

**The Sarasota (Fla.) Manatee Airport Authority** will receive proposals from residential sound insulation program, FAR Part 150 noise mitigation implementation project, at Sarasota Bradenton International Airport, until 2 p.m. Jan. 24, when bids will be publicly opened and read aloud. The work is generally described as building construction and replacement work necessary to improve the sound insulation of 44 residences in the vicinity of the air-

port. Bid packages can be obtained from PBS&J, Sarasota, (941) 954-4036, or fax (941) 951-1477, and PBS&J, Tampa, (813) 282-7275, or fax (813) 288-0730, for a non-refundable cost of \$150. A mandatory pre-proposal conference will be held at the office of the manager of environmental affairs at 1 p.m. Jan. 10.

**The Greater Toronto Airports Authority (GTAA)** is in the process of redeveloping Lester B. Pearson International Airport in Toronto, Ontario, as a common-use facility. With 28 million passengers in 1999 and a forecast growth to 50 million passengers by 2020, Lester B. Pearson International Airport is the largest airport in Canada. A critical aspect of supporting this growth is the creation of new common use passenger processing, baggage reconciliation and baggage tracking systems. We anticipate that the passenger processing system will incorporate browser based (Extranet) technologies to interface the common use workstations and kiosks at check in and gates with the various airline departure controls systems and with the GTAA IT systems. During January 2002, the GTAA will be issuing requests for proposal (RFPs) to organizations that are interested in working with the GTAA to develop and implement these systems. To receive the RFPs, forward organization contact information to Gareth Ashley at Arup via e-mail to [gareth.ashley@arup.com](mailto:gareth.ashley@arup.com) and Tara Durmin at Arup via e-mail to [tara.durmin@arup.com](mailto:tara.durmin@arup.com), with a copy to Lina Cellucci at the GTAA via e-mail to [lcellucci@gtaa.com](mailto:lcellucci@gtaa.com).

## PERSONNEL

Ronald Hall, Jr., C.M., has been named airport operations manager for St. Lucie County International Airport in Ft. Field, Fla., effective Jan. 7. Hall formerly was airport manager for Jackson County (Mich.) Airport.

## CONGRATULATIONS

**New C.M.**—Congratulations to Eric Vander Stel, C.M., Grand Rapids, Mich., who has passed the Certified Member exam.

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