

# AIRPORTREPORT

AMERICAN ASSOCIATION OF AIRPORT EXECUTIVES

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## IN THIS ISSUE

- ACA details plans for 'Independence Air' ..... page 2
- FAA unveils new air traffic organization ..... page 2
- Eagle to open facility at NW Arkansas ..... page 3
- Advisory group issues GA security report ..... page 3
- Positions Open ..... page 4

## UPCOMING EVENTS

- AAAE/Oregon Dept. of Aviation/Portland Air Cargo Association NW Air Cargo Conference ..... Dec. 7-9
- AAAE/AMAC Airports Economic Forum ..... Dec. 7-9
- AAAE Aviation Security for Law Enforcement Officers Training Dec 8-10
- AAAE Airport Retail Conference ..... Dec. 9-10
- AAAE Airport Security Coordinator School ..... Dec. 11
- AAAE/TSA/DHS Security Summit ..... Dec. 12

## NOTES

Post your position open ad or resume today at [www.airportjobsonline.com](http://www.airportjobsonline.com)!  
**Employers:** Have resumes of qualified applicants delivered to your e-mail inbox!  
**Job seekers:** Receive e-mail notification of jobs that meet your qualifications!  
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## Senate Approves FAA Reauthorization Bill

After being stalled for months over a dispute on privatization of the nation's air traffic control system, the Senate by voice vote late on Nov. 21 approved the conference report to the FAA Reauthorization bill (H.R.2115).

The successful vote was made possible after FAA Administrator Marion Blakey sent a letter to Senate leaders on the privatization issue.

The House narrowly approved the conference report to the FAA Reauthorization bill on Oct. 30 after Republicans removed controversial ATC privatization protection language. The Senate action clears the way for the President to sign the \$60 billion four-year reauthorization bill into law.

Blakey issued a statement following passage of the bill saying, "The enacted FAA Reauthorization bill is consistent with the administration's longstanding position that we have no plans to privatize air traffic control. The bill preserves management flexibility under the status quo to allow outsourcing where appropriate and under well-defined circumstances."

Blakey emphasized, however, that FAA will continue to support the agency's existing contract tower program. "This safe and successful 21-year-old program provides cost-effective air traffic services to 219 airports—many of them in smaller communities—which would not enjoy the safety benefits of a tower without this program," she said.

As previously reported, the bill includes a number of airport priorities, including an increase in Airport Improvement Program (AIP) funding from \$3.4 billion to \$3.7 billion by fiscal year 2007. The bill also would maintain the current budget protections that make it difficult for Congress to appropriate less than full funding for AIP.

Further, the conference report provides funding for airport sponsors for capital security projects such

as explosives detection system (EDS) installation and authorizes \$500 million for EDS installation and other airport capital security costs per year. Further, the measure includes a provision that will reduce the local match that large airports are required to pay for EDS installation from 25 to 10 percent.

The report also provides \$35 million per year for the Small Community Air Service Development Pilot Program and includes a number of project streamlining provisions to help congested airports.

"With the Senate action, we can now unlock the safety benefits and economic power of the FAA's \$60 billion dollar reauthorization bill," said DOT Secretary Norman Mineta. "This legislation supports improved air safety for air travelers and creates over 665,000 new jobs through airport improvement projects throughout the country.

"With the passage of the FAA's reauthorization bill, we can now move forward and concentrate on rendering the support that aviation and our economy needs," Mineta added.

## DHS Sets Cargo Information Rules

The Department of Homeland Security (DHS) has released final rules that will allow Customs and Border Protection (CBP) employees to collect advance information necessary to identify high-risk air, rail, truck and ship cargo that could threaten U.S. security.

The final rules for cargo security address the timeline of presentation for electronic advance manifest information and take effect Dec. 5.

CBP employees will process the advance cargo information into an automated targeting system linked to various law enforcement and commercial databases, DHS Secretary Tom Ridge said. This initial step will enable CBP to efficiently identify shipments that

*(continued on following page)*



pose a potential risk. Previously most non-maritime inbound shipments entered into the U.S. without being screened by an automated targeting system, he said.

In related news, the Transportation Security Administration (TSA) has issued security directives to require random inspection of air cargo and to require foreign all-cargo air carriers to comply with the same security procedures that U.S. air carriers must follow.

Passenger aircraft that carry cargo and all-cargo planes, both foreign and domestic, will be subject to the random inspections on flights within, into and out of the U.S., the TSA announcement said. Inspections will be done by the carriers, and TSA said it will ensure that inspections are conducted properly.

Foreign all-cargo air carriers operating into and out of this country will be required to follow security plans approved by TSA that detail procedures for screening. In addition, the plans will require the identities of persons with access to planes to be verified and will ensure the security of parked aircraft, the agency said. The directives also outline reporting requirements for foreign air carriers in the event that potential threats arise.

TSA said that issuance of these requirements is an interim step in the implementation of a broader air cargo strategic plan that employs a layered approach to securing critical elements of the air cargo supply chain.

### ACA Details Plans For 'Independence Air'

Independence Air is the new name chosen by Atlantic Coast Airlines (ACA) to mark the carrier's transformation into a low-fare operator.

ACA Chairman and CEO Kerry Skeen made the announcement, saying, "We are very excited that Independence Air at Washington Dulles will create America's largest low-fare hub in terms of total departures. We remain solidly convinced that by using the right aircraft sized for the right markets, Independence Air will take its place as the natural next step in the evolution of the highly successful low-fare airline model."

Independence Air will operate a fleet of at least 112 jets, including 25 newly ordered Airbus A320/A319 aircraft and

### AAAE/ACC To Hold Planning, Design Meeting

More than 400 airport planning and design professionals from throughout the U.S. and Canada will gather Feb. 18-20, 2004, at the Denver Marriott City Center, Denver, Colo., for the Airport Planning, Design and Construction Symposium, sponsored by the Airport Consultants Council and AAAE.

This year's symposium, developed by a committee of engineers, architects and planners, will offer technical presentations and interactive discussions following four tracks—planning, terminal, airside/landside, and program management/construction management.

Detailed information will be available soon. Look for information on AAEE's conference website at [www.airportnet.org/depts/meetings](http://www.airportnet.org/depts/meetings). For further information, contact Natalie Fleet, AAEE, at (703) 824-0500, Ext. 132, or e-mail [natalie.fleet@airportnet.org](mailto:natalie.fleet@airportnet.org).

87 regional jets, Skeen said.

The low-fare airline is expected to launch during the first half of 2004. The official start date will be announced as soon as ACA is released from its present contractual obligation to United Airlines as part of the UAL bankruptcy process, Skeen said. Approximately 60 days prior to the first day of service, Independence Air will unveil the remaining details of its marketing plan to customers, including the cities it will serve from Washington Dulles, its low-fare pricing system, and its full flight schedule.

Meanwhile, Mesa Air Group, which is bidding to take over ACA, denounced ACA's large aircraft order, saying it "could further destroy stockholder value and be regarded as a deliberate attempt to frustrate the best interests and rights of ACA stockholders."

Mesa recently announced fourth-quarter net earnings of \$10.7 million, topping the year-ago net loss of \$20.8 million. For the fiscal year, Mesa's net income reached \$28 million, better than the year-ago loss of \$9.3 million.

### FAA Unveils New Air Traffic Organization

DOT Secretary Norman Mineta on Nov.

18 announced initial details of FAA's Air Traffic Organization (ATO) business structure.

The ATO will consolidate FAA's air traffic services, research and acquisitions, and Free Flight Program activities into a leaner, more efficient organization with a strict focus on providing the best service for the best value to the aviation industry and the traveling public, Mineta said.

Within the early stages of its development, ATO activities will focus primarily on assessing current air traffic service activities and programs to identify opportunities for improved performance and cost effective operation, Mineta said. This "value analysis" will help the ATO form the basis of cost accounting, financial and performance baselines, and set performance targets for safety, service, cost and productivity, he said.

FAA Administrator Marion Blakey and agency Chief Operating Officer Russell Chew named key executives to head up the service units within the ATO. They are: Charles Keegan, vice president of en route and oceanic services; David Bruce Johnson, vice president of terminal services; James Washington, vice president of flight services; Linda Schuessler, vice president of system operations; Steven Zaidman, vice president of technical operations; Steven Brown, vice president of operations planning; Dennis DeGaetano, vice president of acquisition and business services, and Peter Challan, vice president of ATO transition.

The new ATO executives will retain

## AIRPORTREPORT

Editor ..... Holly R. Ackerman

Charles M. Barclay, A.A.E.  
President

AIRPORT REPORT is a twice-monthly publication of the American Association of Airport Executives, the largest professional organization for airport executives in the world, representing more than 2,400 airport management personnel.

Find out more about us on our World Wide Web home page at <http://www.airportnet.org>

their current FAA operational responsibilities as the organization transitions to business operating units, Chew said. The transition to this first phase of ATO operations is expected to be completed by the end of fiscal year 2004. Operational and support staff will be assigned to each business unit at that time, he said.

### **Eagle To Open Facility At NW Arkansas**

American Eagle Airlines announced plans to open a new maintenance facility at Northwest Arkansas Regional Airport.

The new facility will employ about 60 full-time mechanics who will perform line maintenance on the airline's fleet of CRJ-700s. American Eagle will take occupancy of the new facility in mid-January 2004, with the first maintenance to be scheduled in the facility in March, the company said.

### **Fitch Rates Atlanta International Bonds**

Fitch Ratings has assigned a double A minus rating to the city of Atlanta's approximately \$124 million general airport revenue refunding bonds series 2003RF-D for Hartsfield-Jackson International Airport. The rating outlook is stable and the bonds are scheduled to price on Dec. 8.

The bonds will refinance approximately \$122 million of the airport's outstanding series 1994B bonds and pay the costs of issuance. Fitch said the rating reflects the airport's position as the world's busiest airport, very low cost structure, status as the world headquarters of Delta, and relatively strong service area. Credit concerns include the airport's significant level of connecting traffic and dependence on Delta, as well as the overall weak state of the aviation industry and the current economic recession in the Atlanta area, the firm said.

### **United Offers Details Of Low-Fare 'Ted'**

United Nov. 18 released details of Ted, the company's new low-fare unit, and displayed the vibrant blue and orange livery that the carrier's A320 equipment will display.

Sean Donohue, United's vice president-low cost operation, said onboard entertainment will include a variety of

overhead programming called Tedtv. Tedtunes is the airline's audio offering. Ted customers will be able to purchase premium items, including Ted's favorite beer and cocktails and Ted signature items. Finally, Ted will offer signature branded merchandise such as T-shirts, children's toys and aircraft models for sale, Donohue said.

Ted will begin flying customers in February 2004, and by early April there will be 106 daily Ted flights offering service from Denver to Reno, Las Vegas, Phoenix, New Orleans, Tampa, Orlando, Ontario (Calif.) and Fort Lauderdale, a new Ted market not previously served nonstop by United. Beyond Denver, Ted also will offer service between Las Vegas and Los Angeles, Las Vegas and San Francisco and San Francisco and Phoenix.

### **FAA Names Chief Financial Officer**

FAA Administrator Marion Blakey has named Thomas Bloom as chief financial officer (CFO) for the agency. As CFO, Bloom will oversee FAA's \$14 billion operating budget, as well as the development and agencywide application of cost accounting and performance management policies and systems.

### **Advisory Group Issues GA Security Report**

The Aviation Security Advisory Committee's (ASAC) General Aviation (GA) Airport Security Working Group has released its final report on GA security recommendations. This working group, which included representation from AAAE, was established to develop a set of industry endorsed guidelines and best practices for security at the nation's GA airports.

The working group met numerous times between May and September 2003. On Nov. 17, ASAC by unanimous vote accepted the group's recommendations and will forward them to the Transportation Security Administration for consideration.

### **Central Europe/U.S. Airports Meeting Held**

Over 125 airport and aviation officials from 21 countries participated in the 9th Annual Central Europe/U.S. Airports Issues Conference, Nov. 9-12, in Prague, Czech Republic. The conference was spon-

sored and organized by AAAE, the International Association of Airport Executives (IAAE), Czech Airports Authority and Czech Airlines.

Leading the U.S. delegation was Bonnie Allin, A.A.E., AAAE Chair and president of the Tucson Airport Authority; Jim Bennett, A.A.E., IAAE Chair and president of the Metropolitan Washington Airports Authority; Jim Koslosky, A.A.E., AAAE Second Past Chair and director of aeronautics in Grand Rapids, Mich.; Tim Campbell, A.A.E., AAAE Past Chair and executive director of the Salt Lake City Airport Authority; Mark Brewer, A.A.E., AAAE/IAAE Board member and deputy director of the Rhode Island Airport Corp., and Bob Bogan, A.A.E., AAAE Board member and deputy director of the Morristown (N.J.) Municipal Airport. Other participants included top airport officials from Europe, and U.S. embassy officials from 10 separate American embassies throughout the region.

Topics that were debated and discussed during the three-day event included airport public/private sector partnerships, aviation challenges in Europe, impact of U.S. and Europe low-fare carriers on airports, airport infrastructure and cargo development case studies, airport retail and airport security, airport environmental challenges, and aviation safety and security trends in the U.S. and Europe.

Countries represented included the U.S., Czech Republic, Romania, Israel, Ukraine, Saudi Arabia, Albania, Poland, Denmark, United Kingdom, Ireland, Austria, Switzerland, Bulgaria, Croatia, Hungary, France, Turkey, Belgium and Slovak Republic.

AAAE and IAAE would like to thank the following organizations and companies for their financial support of the conference: Czech Airports Authority, Czech Airlines, Metropolitan Washington Airports Authority, Salt Lake City Airport Authority, Salzburg Airport W.A. Mozart, Rhode Island Airport Corporation, DM Airport Developers, Birmingham International Airport, Bovis Lend Lease, Airport Consulting Vienna, Garrett Metal Detectors, Boeing, Avis Rent-A-Car, Honeywell, SITA, Wyle Aviation Services Group, L-3 Communications Security Systems, InVision Technologies, and International Chem-Crete Corp.

## POSITIONS OPEN

### AIRPORT MAINTENANCE SUPERVISOR

South Lake Tahoe, Calif. Salary \$43,608-\$53,004 annual base, plus additional incentives. Full-time, experienced supervisor to perform skilled work in maintenance and operation at the Part 139 Lake Tahoe Airport in accordance with federal, state and local laws and regulations; exercise direct supervision over technical and maintenance staff; provide administrative support to the airport manager. Work schedule: shift work, weekends and holidays. Requires three years of airport maintenance, including one year of lead responsibility; education at level required by job; possession of, by date of employment, Class C California or Nevada driver's license. Apply by Dec. 15. City application required (Attach DD Form 214 for veteran consideration) and available to print for completion at [www.cityofslt.us](http://www.cityofslt.us), or by calling Human Resources at (530) 542-6050. EOE/ADA/Drug Free.

### AIRPORT OPERATIONS OFFICER

Raleigh, N.C. Six months to one year of experience in non-hub or small hub air carrier airport, general aviation airport or military facility; four-year degree in aviation, a position in safety or airport management, or any equivalent combination of experience and training that provides the following: the ability to interpret FAA regulations, procedures and instructions; ability to assess situations quickly and objectively and determine the proper action; ability to establish and maintain effective working relationships; ability to communicate effectively. Requires ability to pass security background check, and work rotating weekend and holiday shifts. Monitors and inspects airfield and terminal facilities; coordinates the land and airside services; identifies and determines problems associated with facilities; security; transmits and receives emergency and non-emergency calls; interprets FAA regulations, procedures and instructions; assists in planning and coordination of special events; performs related work as required. Download application from web-

site at [www.rdu.com](http://www.rdu.com) and mail to RDU Airport Authority P.O. Box 80001 RDU Airport, NC 27623.

### AIRPORT OPERATIONS SUPERVISOR, AIRSIDE

Oakland, Calif. Closes Dec. 19 (no postmarks). Supervises and coordinates activities of subordinate personnel engaged in airside operational and safety functions on a 24-hour basis. Enforces applicable federal, state and local safety and operational rules, regulations and procedures; represents management after normal working hours. Requires college-level course work in aviation and three years of experience as an airport operation specialist or equivalent. Must complete and pass a TSA/FAA 10-year employment history verification, which includes fingerprinting and criminal history records check prior to consideration. Salary range \$6,126-\$7,447/month. To apply, obtain a copy of the complete job announcement, supplemental questionnaire and employment application via the Internet at <http://www.portoakland.com>, by clicking on "Job Center," or call the port's Job Hotline at (510) 627-1142.

### AIRPORT PLANNER

VHB, a multi-disciplinary engineering firm headquartered in Watertown, Mass., is seeking an airport planner with eight to 10 years of aviation industry experience to join its growing airport environmental practice, focusing on large, challenging projects. Coordinate airport planning aspects of environmental studies, including forecasting, alternatives analysis. Knowledge of FAA design standards, aviation planning principles; strong analytic, communication, and business development skills. Noise, air quality and/or airspace experience a plus. Interested candidates are encouraged to send resumes and letter of interest to Vannasse Hangen Brustlin Inc., 101 Walnut Street, P.O. Box 9151, Watertown, MA 02471-9151, fax (617) 923-3646, e-mail [Resume@vhb.com](mailto:Resume@vhb.com), [www.vhb.com](http://www.vhb.com). EOE/AA.

### AIRPORT PROJECT MANAGER

Crawford, Murphy & Tilly Inc. (CMT) is currently offering a full-time position for a highly motivated, dedicated individual

to join the CMT team as a project manager in its aviation planning group. Individual should have four to eight years of aviation project management experience on engineering/planning projects. Must have strong written and verbal communication skills. Bachelor's degree related to airport planning, civil engineering or airport management is required. Competitive salary and generous benefits package, including paid major medical and life insurance, 401(k) plan, flexible spending plan, optional work schedule, educational assistance, paid overtime, profit sharing, computer purchase program and an excellent work environment. Qualified candidates should send resume by Dec. 22 to Crawford, Murphy & Tilly Inc., Human Resources Department, 2750 W. Washington St., Springfield, IL 62702-3497. EOE/AA.

### AIRPORT SALES SPECIALIST (NORTHEAST U.S.)

Are you an "A" player looking to fill big shoes? Jackson Products Inc., a \$200 million worldwide manufacturer of commercial and industrial safety products, is looking for someone who wants to help our team reach the next level. Flex-O-Lite, a division of Jackson Products, is currently recruiting a sales representative for its traffic marking industry products. Do you: Have experience in the airport industry? Have a history of selling expensive products? Have the desire to earn money? You must be a self-starter with a positive attitude and a proven sales method in a highly competitive market. You should exhibit success in selling to a variety of customer types, have strong prospecting skills and excellent closing skills. For details, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=1757620>.

### AIRPORT SECURITY MANAGER

Serco Aviation is seeking an airport security manager for an overseas assignment. The manager would be responsible for writing and implementing an ASP, crisis management response plan, airport security risk assessments and training of employees and local foreign nationals. Serco Aviation offers an excellent benefit package and generous compensation.

*(continued on page 11)*



Transportation Security Clearinghouse and American Association of Airport Executives

## TSC/AAAE TRANSPORTATION BACKGROUND CHECK AND CREDENTIALING CONFERENCE

January 26, 2004 • Arlington, VA • Mtg. #040104

The first Transportation Background Check and Credentialing Conference comes just two years after the Transportation Security Clearinghouse accepted its first fingerprint submissions for the Transportation Security Administration (TSA). Since the changes brought about by the signing of the Aviation and Transportation Security Act (ATSA), the Homeland Security Act, and the US Patriot Act, we find ourselves in an ever-expanding transportation workforce that requires background checks. The Transportation Background Check and Credentialing Conference, scheduled to take place Monday, January 26, 2004, in Arlington, Virginia, will bring together many of the key players in transportation security, including policy makers, policy facilitators, industry-related vendors, and your peers in the transportation security fields for a one-day briefing on the ongoing changes to the industry.

The day's discussions will focus on status updates for the current TSA security policies and their direction, industry perspectives as delivered by leaders in the industry, Clearinghouse updates and direction, additional background services, and specific topic breakout sessions.

Representatives from the TSA, FBI, the Clearinghouse, transportation industry and various vendors will be available throughout the day to answer any specific one-on-one questions.

Senior TSA executives are confirmed to address the group. Invited speakers include representatives from TSA and FBI.

All sessions will take place at the Crowne Plaza National Airport Hotel. The conference will begin at 8:30 a.m. on Monday, January 26, (registration opens at 7:45 a.m.) and end at 5 p.m. The registration fee includes all handouts, continental breakfast, coffee breaks and a luncheon. Dress is business casual attire.

### AGENDA

*(subject to change)*

#### MONDAY, JANUARY 26, 2004

- |                    |   |
|--------------------|---|
| 7:45-8:30 a.m.     | <b>Registration and Continental Breakfast with Exhibitors</b> |
| 8:30-9 a.m.        | <b>Welcome/Keynote Address</b>                                |
| 9-9:45 a.m.        | <b>Credentialing Policy</b>                                   |
| 9:45-10:30 a.m.    | <b>Industry Perspectives</b>                                  |
| 10:30-11 a.m.      | <b>Break with Exhibitors</b>                                  |
| 11 a.m.-12:30 p.m. | <b>TSC Technical/Policy Update with Q&amp;A</b>               |
| 12:30-2 p.m.       | <b>Lunch with Exhibitors</b>                                  |
| 2-3 p.m.           | <b>Enhanced Background Screening</b>                          |
| 3-3:30 p.m.        | <b>Break with Exhibitors</b>                                  |
| 3:30-4:15 p.m.     | <b>Breakout Sessions</b>                                      |
|                    | ◆ Fingerprinting Techniques                                   |
|                    | ◆ Equipment/IT/Services                                       |
| 4:15-5 p.m.        | <b>Breakout Sessions</b>                                      |
|                    | ◆ Airport TSA Issues  |
|                    | ◆ Air Carrier TSA Issues                                      |

**For further program information, contact Eric Whisman, TSC, e-mail [ewhisman@asc-csc.com](mailto:ewhisman@asc-csc.com) or Tiffany Bennett, TSC, e-mail [tbennett@asc-csc.com](mailto:tbennett@asc-csc.com) or (703) 797-2550 For further registration information, contact Jonna Thoma, AAAE, at Ext. 185, or e-mail [jonna.thoma@airportnet.org](mailto:jonna.thoma@airportnet.org). Confirmation letters will be faxed to all attendees.**

**For exhibitor information, contact Loan Fierst, AAAE, at Ext. 180, or e-mail [loan.fierst@airportnet.org](mailto:loan.fierst@airportnet.org).**

### REGISTER ON-LINE!

<http://www.airportnet.org/meetings>



Transportation Security Clearinghouse and American Association of Airport Executives

# TSC/AAAE TRANSPORTATION BACKGROUND CHECK AND CREDENTIALING CONFERENCE

January 26, 2004 • Arlington, VA • Mtg. #040104

**Hotel reservations**—Rooms are being held at the Crowne Plaza National Airport Hotel, 1489 Jefferson Davis Highway, Arlington, VA 22202, phone (703) 416-1600. All attendees will receive a special rate of \$135 single/double. **Reservations must be made by Friday, January 9, 2004, in order to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. To make your hotel reservations, call the hotel directly at (703) 416-1600 and identify yourself as part of the AAAE group.

**Airline reservations**—American Airlines and Delta Air Lines have been selected as the official air carriers for this meeting. Attendees can receive 10% off American's and Delta's full coach fare or 5% off all other published fares. Rules and restrictions apply. To take advantage of American's and Delta's special fares, call American Airlines directly at (800) 433-1790 from 6 a.m.-1 a.m. eastern standard time daily and refer to star file #2814AL; call Delta Air Lines directly at (800) 241-6760 from 8 a.m.-11 p.m. eastern standard time daily and refer to file number 198265A.

**Ground transportation**—There are several convenient ways to reach the Crowne Plaza National Airport Hotel. From Ronald Reagan National Airport (DCA), you can use the courtesy phones in baggage claim to contact the hotel for the complimentary hotel shuttle to and from DCA. The shuttle is available seven days a week from 5 a.m. - midnight. Also, you can take the Metro (subway) blue and yellow lines and get off at Pentagon, Pentagon City or the Reagan National Airport stops and have the courtesy hotel shuttle pick you up from any of these locations. A taxi ride is approximately \$8 from DCA and takes about 10 minutes. From Washington Dulles Airport (IAD), a taxi ride is approximately \$45 and takes 45 minutes, and from Baltimore-Washington Airport (BWI) a taxi costs approximately \$55 and takes about an hour. Avis Rent-A-Car is the official rental car company for this meeting. To make reservations or for further information, please call AVIS at (800) 331-1600 and reference J097316.

**NOTE:** AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant. Confirmation letters will be faxed to attendees.

**Future correspondence will be sent to the below address, fax number and/or e-mail address.**

Nickname for Badge \_\_\_\_\_ E-Mail Address \_\_\_\_\_

Full Name \_\_\_\_\_

Title \_\_\_\_\_

Airport/Company \_\_\_\_\_

Address \_\_\_\_\_

City/State/Zip \_\_\_\_\_

Telephone Number \_\_\_\_\_ Fax Number \_\_\_\_\_



Please indicate any special needs to participate and attach a description of your needs.

*Registrations and cancellations must be submitted in writing. Refund requests received before 01/09/03 are subject to a \$125 processing fee. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE Meetings Department at (703) 824-0504.*

**REGISTRATION FEE (in U.S. funds drawn on a U.S. bank)**

(includes all handouts, continental breakfast, coffee breaks and a luncheon)

1.  All attendees ..... \$300

**This course is worth 6 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.**

**PAYMENT METHOD**

Enclosed is my check payable to AAAE  Purchase Order # \_\_\_\_\_

Upon receipt of this form, please charge my (circle one): American Express MasterCard Visa

Cardholder Name \_\_\_\_\_

Account Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

**RETURN TO: AAAE • 601 Madison St., #400 • Alexandria, VA 22314 (USA) or Fax to (703) 820-1395.** Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.

## American Association of Airport Executives Conferences and Educational Programs



Scheduled as of 11/19/03 • Dates and locations are subject to change

**Registration information is published approximately three months before the program.**

For further information, you may contact AAAE at (703) 824-0504, unless otherwise noted, or you may obtain registration forms for our meetings by calling our fax-on-demand number at 1-800-470-ARPT.

Please review our web site located at <http://www.airportnet.org> for additional meeting information.

**\*\* CEU credits apply only to Accredited Airport Executives (A.A.E.s) \*\***

✈ Denotes a meeting just added to the calendar

### 2003

✈ December 3—AAAE Audioconference

**Airline Bankruptcies and Airport  
Finances**

December 7-9—Portland, Oregon

*Doubletree Portland Lloyd Center*  
**AAAE/Oregon Department of Aviation/  
Portland Air Cargo Association  
Northwest Air Cargo Conference  
(6 CEU credits)**

December 7-10—New Orleans, Louisiana

*Hotel Inter-Continental New Orleans*  
**Airports Economic Forum** sponsored by  
AAAE and Airport Minority Advisory  
Council **(12 CEU credits)**

Sponsorship  
Opportunities  
Available

Dec. 9-10 **AAAE Airport Retail Conference  
(9 CEU credits)**

Exhibit and  
Sponsorship  
Opportunities  
Available

December 8-10—Fort Lauderdale, Florida

*Wyndham Bonaventure Resort*  
**AAAE Aviation Security for Law  
Enforcement Officers Training**

December 11—Alexandria, Virginia *Sheraton Suites Alexandria*

**AAAE Airport Security Coordinator  
School**

December 12—Crystal City, Virginia *Doubletree Crystal City*

**AAAE/TSA/DHS Security Summit**

Exhibit and  
Sponsorship  
Opportunities  
Available

### 2004

January 11-15—Kauai, Hawaii

*Hyatt Regency Kauai Resort*  
**Aviation Issues Conference  
(21 CEU credits)**

Sponsorship  
Opportunities  
Available

January 18-21—Tucson, Arizona *Marriott University Park Hotel*

**AAAE ARFF Chiefs School  
(15 CEU credits)**

Exhibit  
Opportunities  
Available

January 22-23—Tucson, Arizona *Marriott University Park Hotel*

**AAAE Airport Emergency Planning and  
Response School (12 CEU credits)**

January 25-28—Monterey, California *Monterey Plaza Hotel*  
**Southwest Chapter AAAE 44th Annual  
Airport Management Short Course**

For program information, e-mail Scott Smith,  
A.A.E. at [scott.smith@mail.co.ventura.ca.us](mailto:scott.smith@mail.co.ventura.ca.us); for  
registration information, e-mail Hazel Johns,  
A.A.E. at [hjohns@ci.santa-barbara.ca.us](mailto:hjohns@ci.santa-barbara.ca.us)

January 25-28—San Jose, Costa Rica

*Real Intercontinental Costa Rica Hotel*  
**Latin America/U.S. Aviation Infrastruc-  
ture and Safety Workshop and Trade  
Show (12 CEU credits)**

January 26—Crystal City, Virginia *Crowne Plaza National Airport*  
**AAAE/TSC Transportation Background  
Check and Credentialing Conference**

✈ February 2-3—Washington, DC

**AAAE/IMG National Airport Performance  
Measurement and Benchmarking Workshop  
(9 CEU credits)**

February 2-3—Denver, Colorado *Denver Marriott City Center*  
**AAAE/ACC Airport Planning, Design  
and Construction Symposium  
(15 CEU credits)**

February 22-24—Fort Lauderdale, Florida

*Westin Fort Lauderdale Hotel*  
Feb. 22 **AAAE Airport Liability and Risk Manage-  
ment Workshop (6 CEU credits)**  
Feb. 22-24 **AAAE/Southeast Chapter AAAE  
Finance and Administration Conference  
(12 CEU credits)**

✈ February 29-March 2—Daytona Beach, Florida  
**AAAE/Great Lakes Chapter AAAE  
National Air Service Conference  
(9 CEU credits)**

✈ February 29-March 6—Texas Location TBD  
**AAAE/South Central Chapter AAAE  
Accreditation/Certification Written Exam  
Review (9 CEU credits)**

March 1-2—Denver, Colorado

**AAAE Sponsor Assurances, Leasing  
Policies and Minimum Standards  
Workshop**

**American Association of Airport Executives****Upcoming Conferences and Seminars** *(continued)*

- ✈️ March 7-9—Salt Lake City, Utah  
**AAAE Airport Strategic Planning Workshop (9 CEU credits)**
- ✈️ March 7-10—Phoenix, Arizona  
March 7-9 **AAAE Airports and the Rental Car Industry Workshop (9 CEU credits)**  
March 10 **AAAE Ground Transportation and Landside Management Workshop (6 CEU credits)**
- ✈️ March 14-17—New Orleans, Louisiana  
**AAAE/FAA Basic Airport Safety and Operations Specialist School (15 CEU credits)**
- ✈️ March 15-17—Washington, D.C.  
March 15 **AAAE Passenger Facility Charges Workshop (6 CEU credits)**  
March 16-17 **AAAE Rates and Charges Workshop (9 CEU credits)**
- March 22-23—Washington, D.C. *Loews L'Enfant Plaza Hotel*  
**AAAE/ACI-NA Spring Washington Conference (9 CEU credits)**
- ✈️ March 22-24—Austin, Texas  
**AAAE Aviation Security for Law Enforcement Officers Training**
- March 28-30—Corpus Christi, Texas  
**South Central Chapter AAEE Annual Conference and Exposition** Contact Amy Gazin at (361) 289-0171, Ext. 1239  
**(15 CEU credits)**
- ✈️ April TBD—Location TBD  
**AAAE Customer Service/Ambassador Programs Workshop (9 CEU credits)**
- ✈️ April 4-6—Location TBD  
**AAAE Airfield Safety, Sign Systems and Maintenance Workshop (9 CEU credits)**
- April 4-8—Victoria, British Columbia, Canada  
**Northwest Chapter AAEE Annual Conference and Exposition (15 CEU credits)**
- ✈️ April 5-7—China  
**AAAE U.S./China Aviation Symposium**
- April 18-20—Atlantic City, New Jersey  
*Atlantic City Hilton Casino Resort*  
**FAA Airport Technology Transfer Conference and Exposition**
- ✈️ April 19-24—Austin, Texas  
**AAAE A.C.E. Operations Review Course**
- April 25-27—Pensacola, Florida  
**Southeast Chapter AAEE Annual Conference and Exposition (15 CEU credits)** Call Frank Miller, A.A.E. at (850) 436-5000 for further information.
- ✈️ May TBD—Washington, DC  
**AAAE FAA Contract Tower Program Workshop (9 CEU credits)**
- ✈️ May TBD—Tucson, Arizona  
**AAAE/FAA Advanced Airport Safety and Operations Specialist School (9 CEU credits)**
- May 2-4—Indianapolis, Indiana  
**AAAE/Great Lakes Chapter AAEE National Aviation Environmental Management Conference (12 CEU credits)**
- ✈️ May 2-5—Boston, Massachusetts *Hilton Boston Back Bay*  
**AAAE Airports Geographic Informational Systems (GIS) Workshop (18 CEU credits)**
- ✈️ May 7—New York, New York  
**AAAE/APCO Worldwide Building Airport Community Relationships Workshop (9 CEU credits)**
- ✈️ May 9-11—Vancouver, British Columbia, Canada  
*Sheraton Wall Centre*  
**U.S./Canadian Senior Airport Management Forum (12 CEU credits)**
- ✈️ May 10-12—LaCrosse, Wisconsin  
*LaCrosse Center and Radisson Hotel*  
**2004 Wisconsin Aviation Conference**  
Call Pete Drahn, A.A.E. at (715) 358-2802 for further information.
- ✈️ May 16-18—Phoenix, Arizona  
**AAAE Arts in the Airports Workshop (9 CEU credits)**
- ✈️ May 17-21—Alexandria, Virginia  
**AAAE Management Research Paper Workshop**
- June 21-24—Las Vegas, Nevada *Las Vegas Hilton*  
**76th Annual AAEE Conference and Exposition (24 CEU credits)**

**American Association of Airport Executives****Upcoming Conferences and Seminars (continued)**

- ✦ July 11-13—Location TBD  
**AAAE Wildlife Management Workshop**  
*(9 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- ✦ July 18-20—Toronto, Canada *Holiday Inn on King*  
**Fourth Annual AAAE/Northeast Chapter AAAE Large Hub Winter Operations Conference and Exposition**  
*(9 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- July 18-22—Sacramento, California *Holiday Inn Capitol Plaza*  
**Southwest Chapter AAAE Annual Conference and Exposition** Contact Gina Swankie at (916) 874-0791  
*(15 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- July 25-28—Panama City, FL *Marriott Bay Point*  
**35th Annual Florida Airports Council Annual Conference and Exposition**  
 Exhibit and Sponsorship Opportunities Available
- ✦ August TBD—Denver, Colorado  
**AAAE/FAA Basic Airport Safety and Operations Specialist School**  
*(15 CEU credits)*
- ✦ August TBD—San Francisco, California  
**AAAE/ACI-NA Airport Board Members and Commissioners Workshop**  
*(9 CEU credits)*
- ✦ August 1-3—Washington, DC  
**AAAE Aircraft and Airfield Deicing Conference and Exposition**  
*(9 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- August 12-15—Wisconsin Dells, Wisconsin  
*Chula Vista Resort*  
**Great Lakes Chapter AAAE Annual Conference and Exposition** *(15 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- August 21-25—Portland, Maine *Holiday Inn by the Bay*  
**Northeast Chapter AAAE Annual Conference and Exposition** *(15 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- ✦ August 29-September 1—Copenhagen, Denmark  
**AAAE U.S./European Airport Issues Conference** *(9 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- ✦ September TBD—Location TBD  
**AAAE/Northwest Chapter AAAE International Airport Facilities Conference (IAFC)** *(9 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- ✦ September 12-16—Pittsburgh, Pennsylvania  
**AAAE/Northeast Chapter AAAE Basic and Advanced Aircraft Rescue and Firefighting Schools**
- ✦ September 13-16—Alexandria, Virginia  
**AAAE Management Research Paper Workshop**
- ✦ September 19-21—Providence, Rhode Island  
**AAAE Military/Civilian Joint Use Issues Conference** *(9 CEU credits)*
- ✦ October TBD—Location TBD  
**Fourth Annual Wireless Airport Association Conference and Exposition** *(9 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- ✦ October TBD—Lake Tahoe, Nevada  
**AAAE/Northwest Chapter AAAE Resort Airports Conference** *(9 CEU credits)*
- ✦ October TBD—San Diego, California  
**AAAE Fourth Annual Sound Insulation Symposium** *(9 CEU credits)*  
 Exhibit and Sponsorship Opportunities Available
- ✦ October TBD—Location TBD  
**AAAE Airport Public Relations Conference and Crisis Management Workshop** *(9 CEU credits)*
- ✦ October 2-5—Tucson, Arizona *Loews Ventana Canyon Resort*  
 Oct. 2-3 **AAAE Basics of Small Airport Management Workshop** *(12 CEU credits)*  
 Oct. 3 **AAAE Professional Accreditation Seminar**  
 Oct. 3-5 **AAAE F. Russell Hoyt National Airports Conference** *(12 CEU credits)*  
 Sponsorship Opportunities Available
- ✦ October 18-20—Location TBD  
 Oct. 18-19 **AAAE Airfield Construction Management Workshop** *(9 CEU credits)*  
 Oct. 19-20 **AAAE Airport Pavement Maintenance and Evaluation Workshop** *(9 CEU credits)*
- ✦ October 24-26—Location TBD  
**AAAE Basics of Airport Law Workshop** *(15 CEU credits)*
- ✦ November TBD—Atlanta, Georgia  
**AAAE Advanced Airport Safety and Operations Specialist School** *(15 CEU credits)*
- ✦ November 3-5—Las Vegas, Nevada  
**AAAE/Southwest Chapter AAAE Non-Hub/General Aviation Airport Issues Conference** *(15 CEU credits)*
- ✦ November 7-13—Texas Location TBD  
**AAAE/South Central Chapter AAAE Accreditation/Certification Academy Written Exam Review**

# THE AIRPORT MANAGEMENT PRIMER

## SECOND EDITION!!

If you're like most individuals who are new to the aviation industry, you may know very little about airports and how they operate. And no wonder. Airports are complex. And very few operate in the same way. But there are some basic facts about airports that are the foundation of *all* airports—those things that are common to the industry, not to individual airport locations.

To provide a straightforward presentation of these basic facts, we initially produced the first and second editions of *The Airport Handbook*, and subsequently *The Airport Management Primer*. Now we are very pleased to announce our latest and most up-to-date publication on this subject, *The Airport Management Primer, Second Edition*, the first hard-back version of this popular educational resource.

This second edition of *The Primer*, like its predecessors, was written with airport commissioners, executives and consultants in mind, as well as anyone else with an interest in the airport industry. Presented in clear, concise language, this primer is *the* resource for the airport industry and provides a useful overview of issues such as airport ownership; the organizational and economic structure of airports; the relationship between airport management and the major airport users; regulatory and environmental responsibilities, and future directions for the industry.

*The Airport Management Primer, Second Edition*, provides more than 100 pages of fact-filled guidance about the airport industry. It features a new chapter on benchmarking and updated information on airport operations, maintenance and environmental issues. Clear, non-technical answers also are provided for frequently asked questions, such as how can an airport improve its level of air service, and when should an airport provide a service with its own employees rather than seek the services of a concessionaire?

Authored by Sam Hoerter, A.A.E., director of airports at Charleston International Airport in South Carolina and a frequent speaker at AAAE seminars on the subject of airport management, this publication is a must for industry newcomers, as well as an excellent source of information for candidates seeking the Accredited Airport Executive (A.A.E.) designation. The book also forms the basis for AAAE's annual workshop, *Airport Management 101*.

*The Airport Management Primer, Second Edition*, is available for \$70 per copy for individuals whose airport is not a member of AAAE's Airport Research and Development Foundation (ARDF) or \$60 per copy for ARDF members. For five or more copies, you pay only \$50 per copy if your airport is not a member of ARDF and \$40 for ARDF members. Prices in effect until 12/31/03. To order your copy(s) of the primer, complete the order form below. For more information, contact **Jessica Grass at (703) 824-0500, Ext. 123**.

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**POSITIONS OPEN***(continued from page 4)*

Sorry, we do not have any entry-level positions. To be considered, e-mail resume to work@sercoaid.com.

**ASSISTANT AVIATION DIRECTOR**

City of Concord, N.C. Salary range \$41,606.08-\$66,160.77. Performs difficult professional and intermediate administrative and regulatory work supervising the operations of the regional airport. Requires education and experience equivalent to graduation from an accredited college or university with major course work in personnel management, public safety or related field and extensive professional experience in operations and regulatory training and supervision. Requires an appropriate CDL with hazardous materials and tank endorsement valid in the state of North Carolina. Submit applications by Dec. 31 to the Human Resources Director, P.O. Box 308, Concord, NC 28026. City of Concord is an equal opportunity employer and a drug-free work place.

**CIVIL ENGINEER  
(AVIATION SERVICES)**

Due to unprecedented growth, Mead & Hunt Inc. is seeking experienced civil engineers for the following offices: Madison, Wis.; Lansing, Mich.; Santa Rosa, Calif., and Eugene, Ore. These positions will focus primarily on aviation services design and construction for airport clients, but may involve other transportation work as well. Requires bachelor's degree in civil engineering and at least five years of relevant experience with airport design and/or construction. The ideal candidate will have any/all of the following: ability to obtain P.E. license; knowledge of construction administration; CADD experience; design software experience; excellent communication skills, and good working knowledge of computers. Project management experience a strong plus. Firm provides a pleasant work environment with competitive salaries and benefits. Visit the firm's website at [www.meadhunt.com](http://www.meadhunt.com) for more information, including how to apply. E-mail [hr@meadhunt.com](mailto:hr@meadhunt.com). AA/EOE.

**DEPUTY AVIATION DIRECTOR**

Macon, Ga. The city of Macon is look-

ing for a deputy aviation director to assist with administrative and managerial work associated with operating two municipal airports. Macon Regional Airport is primarily a passenger-based airport that serves a population of over 250,000 residents. Duties include assisting with directing all functions of two airports and participating in regional economic and business initiatives. Minimum salary: negotiable. Apply at City of Macon Human Resources Dept., 682 Cherry Street, 4th Floor, Macon, GA 31201. ([www.cityofmacon.net](http://www.cityofmacon.net))

**DEPUTY EXECUTIVE DIRECTOR,  
FINANCE & ADMINISTRATION**

The Capital Region Airport Authority, Lansing, Mich., is in search of a proactive and innovative deputy executive director to manage the activities of the finance and administration department. Responsible for directing all authority finance and accounting activities, information system management, and personnel administration. Requires BA in finance, accounting, or related area and a minimum of six years of management experience in a similar position. CPA and/or AAEE accreditation preferred. Excellent salary and benefit package. Resume, salary history and cover letter by 5 p.m. Dec. 15 to [rfselig@craa.com](mailto:rfselig@craa.com), or mail to Robert F. Selig, A.A.E., Executive Director, 4100 Capital City Blvd., Lansing, MI 48906. Call (517) 886-3714 if a detailed job description is desired.

**MANAGER, TRANSPORTATION  
PLANNING**

Boston, Mass. Directs policy development, physical planning, operations planning, simulation modeling, statistical analysis, consultant management and project management services related to surface transportation at Logan International Airport, as well as authority's maritime, bridge and other aviation properties. For additional information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=1769891>.

**OPERATIONS SPECIALIST**

South Bend (Ind.) Regional Airport, a Part 139 small hub airport, seeks a motivated individual for an entry-level posi-

tion in its operations department. Duties include airside and landside inspections, response to all emergency situations, NOTAM management, staffing of security and operations center and serving as airport management liaison with tenants and the public. Involves shift work. Competitive salary and benefits program. For additional details, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=1751256>.

**PLANNER**

Excellent opportunity to join an ENR Top 200 multi-disciplined engineering firm. C&S Engineers Inc., is part of a family of companies 350 people strong. Responsibilities include preparing EA and EIS documents for airport and highway development projects, acting as a project coordinator for airport environmental planning projects. Conduct research and prepare technical sections for environmental assessments, management plans and other environmental documents. Will also consult with various federal, state and local agencies during development of these documents, participate in public hearings and community presentations. Must have demonstrated ability to manage projects, meet deadlines, budgets, participate in public meetings. Strong client service skills are required. Position may be located in San Diego, Detroit, Cleveland and Syracuse, N.Y. Excellent salary and benefits package provided. Send resumes electronically to [HR@CSCOS.com](mailto:HR@CSCOS.com) or mail to C&S Engineers, 499 Colonel Eileen Collins Blvd., Syracuse, NY 13212.

**SENIOR PLANNER**

Clark County (Nev.) Department of Aviation. Performs professional current and/or advanced airport facilities planning work, including conducting planning studies; collects and presents data and prepares reports; provides information and advice to public officials and the public. Clark County application and supplemental application required. Visit [www.accessclarkcounty.com](http://www.accessclarkcounty.com), for required documents. Resumes will not be considered in lieu of an application package. Apply by Dec. 12 to Clark County Department of Aviation, P.O.

*(continued on following page)*

**POSITIONS OPEN***(continued from previous page)*

Box 11005, Las Vegas, NV 89111-1005.

**SENIOR PROJECT MANAGER**

Boston, Mass. Manages negotiations and the development of large scale real estate development and special projects. Oversees programmatic, financial, market, design, environmental, construction and staging aspects of development projects. Serves as project manager to interdisciplinary project teams, made up of deputy and assistant directors, project managers, capital programs project managers, consultants and other staff through the development process. Creates strategies for long and short-term development of authority land. For additional information, visit <http://airportnet.jobcontrolcenter.com/jobdetail.cfm?job=1769892>.

**STRATEGIC BUSINESS/ECONOMIC DEVELOPMENT MANAGER**

Albany (N.Y.) International Airport (ALB). Responsible for working with management to develop a long-term strategic plan for ALB. Responsible for analyzing and establishing an economic development program and for formulating specific airline marketing and land development programs for implementation at ALB. Performs such other related assignments as required. Work is performed at the direction of the chief executive officer. Deadline for submittal of resumes is Dec. 15. Equal Opportunity Employer. Cover letter, resume and salary requirements to John O'Donnell, CEO, Albany Int'l Airport, Admin Bldg., Suite 200, Albany, NY 12211, Attn: Ginger Olthoff, or via e-mail to [golthoff@albanyairport.com](mailto:golthoff@albanyairport.com).

**BUSINESS OPPORTUNITIES**

**The Tucson (Ariz.) Airport Authority** invites interested architectural firms to submit a statement of qualifications for planning, design, estimating, construction documents and construction administration services for a concourse expansion project at Tucson International Airport. RFQ statements are due by 3 p.m. MST

Dec. 16 and will be accepted from any architectural or consultant firm or joint venture registered to practice in the state of Arizona and qualified to provide the necessary services pursuant to A.R.S. §32-121. For two copies of the RFQ package without charge, call Claudia Luketich at (520) 573-4823. This RFQ does not obligate Tucson Airport Authority to pay any costs incurred in the preparation and submission of statements nor to enter into a contract with any of the submitters.

**The city of Colorado Springs** is requesting proposals from qualified firms interested in providing parking management services at Colorado Springs Airport. The service will be for furnishing management services and personnel to operate the facilities on behalf of and for the airport. Proposal documents may be obtained from Denise Schrock, Purchasing and Contracts Division, 30 S. Nevada Avenue, Suite 201, Colorado Springs, CO 80903, or at [www.springsgov.com/purchasing/](http://www.springsgov.com/purchasing/) under "RFPs and Bid Invitations." A pre-proposal meeting will be held at 1:30 p.m. MST Nov. 18 at the airport, 7770 Drennan Road, Colorado Springs, Colo., in the third-floor conference room. All proposals must be received by 5 p.m. MST Dec. 17. WebPage: <http://www.springsgov.com/purchasing/>

**The city of Corpus Christi, Texas**, has released a request for proposals (RFP 2003-08) to solicit statements of interest and qualifications from consultant architectural/engineering firms interested in providing architectural and engineering services for federal airport improvement projects at Corpus Christi International Airport. Proposals will be accepted at the office of the city secretary until 2 p.m. CST Jan. 9, 2004. A mandatory pre-proposal meeting is scheduled for 11 a.m. CST Dec. 15 at Corpus Christi International Airport, 1000 International Drive, Corpus Christi, Texas. The RFP document may be procured from the city engineer by contacting Engineering Services, P.O. Box 9277/1201 Leopard, Corpus Christi, TX 78469-9277, (361) 880-3500.

**The Kern County Department of Airports**, Bakersfield, Calif., is accepting statements of qualifications until 3 p.m.

PST Jan. 14, 2004, from interested consulting firms to provide airport master planning services for three of its outlying general aviation airports. GIS products are preferred. Lost Hills Airport is located one mile west of the intersection of Interstate 5 and Highway 46. The runway is 3,000', and there are no based aircraft or services. No prior planning has been accomplished. Kern Valley Airport (L-05) is located one mile south of the town of Kern Valley. The runway is 3,500' and is located on a U.S. Forest Service lease. The FBO offers fuel, storage, camping and a popular café. The county expects to address a runway extension, and an attendant EIR may be necessary. Wasco Airport (L-19) is located 1.5 miles north of the town of Wasco. The main runway is 3,380'. An FBO provides fuel and storage. For submittal instructions, contact Raymond Bishop at (661) 393-7990, or e-mail at [thomasp@co.kern.ca.us](mailto:thomasp@co.kern.ca.us).

**The city of Lakeland, Fla.**, is seeking qualifications and proposals from parties interested in the management of Lakeland Linder Regional Airport, including the management of operations, real estate development/property management and securing private investment for the airport. The city will consider a management and development contract to facilitate continued airport development and maximize resources. The city owns Lakeland Linder Regional Airport, which is a general aviation airport serving corporate aviation and is a reliever airport for Tampa International Airport. Passenger service, cargo/freight service, aircraft maintenance and rehabilitation and non-aviation uses have been identified as appropriate uses in the airport master plan. View the request for proposals at [www.lakelandgov.net/airport/home.html](http://www.lakelandgov.net/airport/home.html). Submit proposals by Dec. 31 to Mark Raiford, Purchasing Manager, City of Lakeland, 1140 East Parker Street, Lakeland FL 33801. Address questions or concerns to [Barbara.lipscomb@lakelandgov.net](mailto:Barbara.lipscomb@lakelandgov.net), or [Mark.raiford@lakelandgov.net](mailto:Mark.raiford@lakelandgov.net).

**Lambert-St. Louis International Airport** will accept sealed bids until 2 p.m. local time Jan. 4, 2004, for the airport's telecommunication and public pay tele-

phone service concession agreement. Bids should be sent to the Office of the Airport Properties Department, Room MTN-2109, Mid Level, Main Terminal, 10701 Lambert International Boulevard, at which time they will be publicly opened and read. Bid documents may be obtained at the above location between the hours of 8:30 a.m. and 5 p.m., Monday-Friday, or by calling (314) 426-8072.

**The New Orleans Aviation Board** will be soliciting proposals from experienced and qualified firms to operate a public telecommunications concession at Louis Armstrong New Orleans International Airport. The New Orleans Aviation Board encourages and invites the participation of disadvantaged business enterprises (DBEs). For a copy of the complete request for proposal packet, contact Allyson Ogles, Manager of Concessions, Louis Armstrong New Orleans International Airport, P.O. Box 20007, New Orleans, LA 70141, (504) 464-1072. Proposals must be received by 3 p.m. Jan. 29, 2004.

**The New Orleans Aviation Board** will be soliciting proposals from experienced and qualified firms to develop and operate an airport advertising concession at Louis Armstrong New Orleans International Airport. The New Orleans Aviation Board encourages and invites the participation of Disadvantaged Business Enterprises (DBEs). For a copy of the complete request for proposal packet, contact Allyson Ogles, Manager of Concessions, Louis Armstrong New Orleans International Airport, P.O. Box 20007, New Orleans, LA 70141, (504) 464-1072. Proposals must be received by 3 p.m. Dec. 18.

**The city of Philadelphia Department of Commerce, Division of Aviation**, is requesting statements of qualifications from consultants interested in providing program management services for the residential sound insulation program for Philadelphia International Airport (1402.01). Firms responding must have substantial experience in residential sound insulation near airports. A pre-submission meeting will be held at 10 a.m. EST Dec. 2 at International Plaza II, Suite 445, Former DOA Personnel Of-

ice, Route 291 and Bartram Avenue, Philadelphia, PA 19153. Six copies of the statements of qualifications must be submitted no later than 4 p.m. Dec. 16 to Mark Gale, Deputy Director of Aviation-Operations and Facilities, Philadelphia International Airport, Division of Aviation, Terminal E, Philadelphia, PA 19106. For request for qualifications, contact Susan Bailey at (215) 937-5580.

**The city of Phoenix** is seeking qualified individuals or firms to participate in developing airport master plans for both Phoenix Deer Valley and Phoenix Goodyear airports. In 2002, FAA ranked Phoenix Deer Valley Airport the 24th busiest in terms of aircraft movements and Phoenix Goodyear Airport was ranked 154th. Both airports play a critical role in supporting both the general aviation users and the surrounding business communities. Documents will be available Dec. 8 with proposals due Jan. 12, 2004. Information and qualification documents may be obtained by visiting the website at <http://phoenix.gov/AVIATION/rfps/index.html>. The City of Phoenix Aviation Department Business and Properties, 3400 E. Sky Harbor Boulevard, Suite 3300, Phoenix, AZ 85034-4405, e-mail [busopps.aviation@phoenix.gov](mailto:busopps.aviation@phoenix.gov), (602) 273-2748, fax (602) 273-4083.

**The South Suburban Airport Commission** requests proposals until Dec. 17 from qualified airport developers, operators and investors to lease, finance, develop and operate the new South Suburban Airport for a term of 40 years. Technical proposals are due Feb. 16, 2004. The airport will be constructed on a designated site near Chicago and is scheduled to begin operations in 2008 with a projected 370,000 enplaned passengers (740,000 annual passengers). Property has been acquired by the state of Illinois, and FAA is preparing a Tier 2 Environmental Impact Statement for a 4,200-acre site that will support the inaugural airport facilities. A pre-proposal information session will be held Dec. 4 in Chicago at a time and place to be announced. Though the pre-proposal session is not mandatory, potential respondents must register their interest in attending before 4 p.m. local time Dec.

1. Potential respondents must register to receive the RFP before 4 p.m. local time Dec. 15. To register, contact Richard J. Bryant, Executive Director, South Suburban Airport Commission, 2 Town-Center Drive, University Park, IL 60466, (708) 534-4237, fax (708) 534-2956, e-mail [rick.bryant@ssacommission.com](mailto:rick.bryant@ssacommission.com).

**The Texarkana Airport Authority** (Texas-Ark.) is seeking architectural and engineering firms interested in a five-year agreement for services associated with federal grant funded airport projects. Possible projects include the renovation of the existing terminal or the design of a new terminal, fire station design and air-side pavement rehabilitation. For RFQ instructions, visit [www.txkairport.com](http://www.txkairport.com) under "Opportunities." Point of contact for questions is Stephen Luebbert, (870) 774-2171, or [director@txkairport.com](mailto:director@txkairport.com). Qualification packages must be received by Jan. 12, 2004.

## INFORMATIONREQUEST

Hagerstown (Md.) Regional Airport requests information from airports that are utilizing a maintenance and/or management system, software or otherwise, to handle facility management. Hagerstown has approximately 50 buildings to manage and 200 leases. The airport uses its own staff for maintenance and the billing of tenants and budgetary work are done by the county. Contact Carolyn Motz, airport manager, at [cmotz@washco-md.net](mailto:cmotz@washco-md.net), phone (240) 313-2777, or fax (301) 791-2590.

## CONGRATULATIONS

Brian Kitchens has joined Newton & Associates, Charlotte, N.C. While serving as regional director in corporate real estate for US Airways, Kitchens managed facility requirements and tenant issues, chaired airline committees to negotiate favorable terms with airport owner/operators, and recommended and participated in the implementation of cost reduction programs for airport operators.



# AIRPORTREPORT

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## ***Airport Report* Moves To ALL E-MAIL Delivery!**

To improve timeliness of delivery, AAAE is changing to **ALL E-MAIL** delivery of its twice-monthly newsletter, *Airport Report*. ***Airport Report* will be sent by e-mail beginning Jan. 1, 2004, unless delivery by traditional mail is specifically requested or an e-mail address is not available.**

The e-mail version of the newsletter has all the stories and classified ads that appear in the newsletter, as well as a link to a .pdf file, which will allow you to view and print the newsletter as it normally looks in the mailed version. The .pdf version also includes the registration and order forms normally found in AR.

This service will bring *Airport Report* to you in a more timely fashion, and there'll be no more newsletters mangled or lost in the mail. In addition, the e-mail format will make it simple to forward stories of interest to people you work with (though the entire newsletter may not be forwarded to others). You'll have access to everything in the printed version of *Airport Report* sooner and in an easy-to-manage format.

**To continue receiving the newsletter by traditional mail, e-mail Holly Ackerman at [holly.ackerman@airportnet.org](mailto:holly.ackerman@airportnet.org), or complete the form below and return by fax to (703) 820-1395.**

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