



Membership
Information
&
Benefits



about AAAE

The American Association of Airport Executives (AAAE) is the largest professional organization for airport executives in the world, representing thousands of airport management personnel at public use airports nationwide. AAAE's primary goal is to assist airport executives in fulfilling their responsibilities to the airports and communities they serve.

AAAE membership is truly representative of airport management throughout the country. It places equal emphasis on the concerns of airports of all sizes, reflecting the views of a membership comprised of executives from large and medium size airports, as well as from hundreds of smaller airports served exclusively by general aviation or commuter airlines.

about IAAE

In the early 1990s, AAAE determined that in order to effectively address the challenges of managing airports in a global economy, there was a need for advanced airport management education and professional development worldwide—a membership organization for individuals in airport management outside the United States. To respond to that need, AAAE's commitment to professional excellence and the AAAE accreditation program went international through the creation in 1992 of the International Association of Airport Executives (IAAE), an affiliated AAAE organization.

what AAAE does for its membership

AAAE membership is a wise investment for management personnel and people interested in the airport industry. AAAE offers ideas to maximize revenues and minimize costs at your airport, provides attractive benefits to both the individual and the airport, keeps you informed on industry issues important to general aviation and commercial service airports and offers you the combined experience of airport executives across the country who gladly share their knowledge. Simply stated, AAAE will provide the information needed to make you a more efficient and productive manager.

history

AAAE was founded in 1928 to represent airport management throughout the United States. Each year since its founding, AAAE has held an annual meeting to bring airport executives together to discuss the latest problems and issues facing the industry. In 1954, the annual conference expanded to include exhibitors of airport services, products and equipment.

The most important event for AAAE, however, was the formal adoption of a professional standards accreditation program in 1954. Since that time, no one has been awarded Accredited Airport Executive (A.A.E.) status without meeting the requirements established by the Board of Directors.

The new millennium will be a period of dynamic change for airport managers. To stay ahead of developments and continue to provide its members with the resources they need to be the best in their profession, AAAE strives to make its mark as a progressive, goal-oriented association.

The following are just some examples of AAAE initiatives in recent years:

- The creation of the Transportation Security Clearinghouse, a public-private partnership with the Transportation Security Administration under which AAAE manages the processing of airport/airline employee criminal background checks and provides related accounting and training services.
- AAAE's On-Site Training Programs have evolved to address the needs of our airport industry. Our on-site sessions are not only customized for the specific needs of a host airport, they are also customized to fit the needs of AAAE's Chapters, state aviation departments, as well as clusters of airports within a short driving distance of each other.
- The development of ANTN Dicast, which is the next generation of satellite-based broadcasting. The new version of ANTN features a digital system that offers 24-hour-a-day, seven-day-a-week education, training, news and information to airports. ANTN Dicast also has interactive training capabilities.
- The creation of the Airport Legislative Alliance, formed to represent the interests of airports before Capitol Hill and to provide airports with up-to-the-minute information regarding federal legislative actions and activities via regular and video e-mails, alerts, Dicast, the Internet and television shows.
- The establishment of AAAE's Security and Regulatory Membership, designed to provide airports with a louder voice in the federal regulatory process, including a special office to assist airport executives in dealing with environmental issues.
- Establishment of the AAAE Foundation Scholarship Program, which awards grants in excess of \$100,000 annually and has awarded over \$1 million since 1989.
- The establishment of the U.S. Contract Tower Association to promote the FAA Contract Tower Program and to further enhance aviation safety at smaller airports.
- The development of the National AAAE Aircraft Rescue and Firefighting (ARFF) Training Program to coordinate AAAE's ARFF training activities.
- The development of the AAAE Interactive Employee Training (IET) System, a patented turn-key, customized training solution designed to provide a consistent training message coupled with a user-friendly record-keeping function that is available to airports 24-hours a day, 7 days a week.
- Addition of a Career Center, the Career Center is oriented specifically toward airport positions, related consultants and airport supplier firms. Visit the career center at www.airportjobsonline.com.

Since its inception in 1928, AAAE has continued to move forward and grow, not only in size but in expertise. As the premier association of airport executives in the world, AAAE has a voice that is heard in the industry and in government—and that means strength for you, the professional airport executive.

standard membership benefits

AAAE offers many standard benefits that fall into four broad categories.

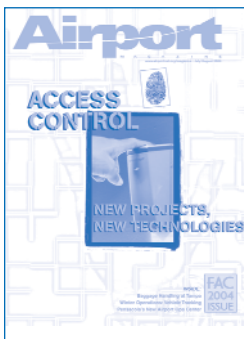
AAAE members have access to some of the best resources for industry-related information available anywhere in the world. Much of this information is available from our website at www.aaae.org

AAAE Publications the edge of information

AAAE EXECUTIVE MANUAL

A vitally important membership benefit, the Executive Manual contains technical, administrative, legal and operations information, along with surveys and reports. If you need information on airport executive salaries, passenger enplanements or FAA rules and regulations, that information and more is at your fingertips in the Executive Manual.

AIRPORT MAGAZINE



Airport Magazine (www.airportnet.org/magazine) has been the publication of choice for airport executives around the world since 1989. Read by more than 23,000 industry professionals, each issue of AAAE's award-winning bimonthly magazine includes news, analysis, and in-depth features on the most pertinent issues affecting airport management today. Each year, the magazine's AAAE annual conference issue features the conference Buyer's Guide.

AIRPORT REPORT/ AIRPORT REPORT EXPRESS

Airport Report is AAAE's twice-monthly printed newsletter, delivered via e-mail. Designed to keep airport managers up to date on the techniques and tools of airport administration, operation and maintenance. The publication keeps members informed on the latest developments in legislative and regulatory actions that have a direct effect on the airport industry. *Airport Report* also contains the largest nationwide listing of airport-related positions open and business opportunities.



Airport Report Express is AAAE's twice-weekly newsletter distributed via email or fax to those members who elect to participate in the Airport Regulatory Membership. This publication, launched in 1991, contains all the information—and much more—that is in the *Airport Report*, with the obvious advantage that it reaches the membership in a more timely fashion.

Environmental Watch is a program geared toward providing information to airport employees on environmental regulations, legislation and litigation. This service makes available a range of benefits, including a twice-monthly newsletter distributed by e-mail or fax. This five- to seven-page newsletter contains the timely information on environmental issues that are important to the aviation industry. Subscribers are also entitled to discounts at AAAE's meetings and conferences that address environmental issues and have access to AAAE's environmental assistance resources.

THE AIRPORT MANAGEMENT INFORMATION LIBRARY

The AAAE Airport Management Information Library is maintained in the AAAE general offices as a service to the membership. It represents one of the few authoritative sources in the country with information in airport management. The library can only grow and remain current through the cooperation of the membership. Members are encouraged to share their extensive experience with fellow members by contributing to the library any reports, surveys, leases and other written material.

Copies of past AAAE meeting/workshop/seminar speaker handouts are also available through the AAAE Library. Visit our on-line information library at: www.aaae.org/library/

SURVEYS

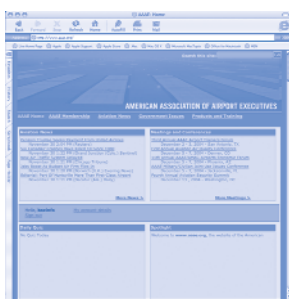
Members of AAAE regularly participate in surveys compiled by the AAAE office. The annual Airport Management Compensation Guide, the Airport Rates and Charges Survey and the Construction and Purchasing Plan Survey are all included in the survey line-up.

AAAE MEMBERSHIP DIRECTORY

The AAAE membership directory, available in printed version, is published annually and, along with other valuable information on the association and the airport industry, contains a complete listing of the names, titles, addresses, telephone and facsimile numbers and E-mail addresses of AAAE members. The printed directory also contains a "Yellow Pages" section for the products and services of corporate members.

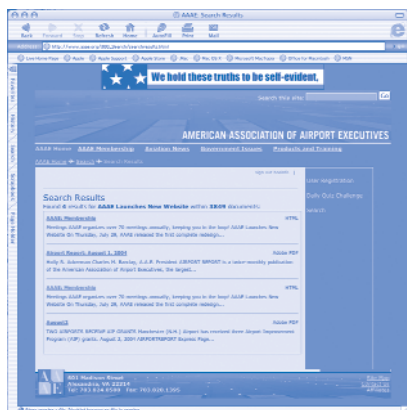
AIRPORTNET

AAAE'S INTERNET INFORMATION SYSTEM



In 2004, AAAE redesigned its website—AirportNet continues to provide fast and easy access to information for our members. Many member services are currently available through AirportNet and more are sure to follow. Members can view the latest editions of AAAE publications on-line before they are available in print form. Members can also search

through past publications, view the AAAE library catalog, send AAAE staff members e-mail messages, find other members through the on-line membership directory and register for meetings and conferences. Members also can view the latest "Airport Alerts" and new federal affairs information—such as bill language and other congressional documents—as well as link to a number of other federal sites.



Now you can access a world of AAAE information and contacts directly from your computer! Go to www.aaae.org

The Internet is enabling AAAE to provide extraordinarily high levels of customer service while reducing the costs of delivering those goods and services to the membership.

FREE AIRPORTNET MEMBER LISTING

As an AAAE member, you will automatically have a free listing on AirportNet's on-line Membership Directory, where members can find out how to contact you. Visit:

www.airportnet.org/membersdirectory/

Training

expand your professional knowledge

AAAE, in response to the training needs of airports large and small, in the U.S. and overseas, offers On-Site Training Programs designed to keep airport employees up to speed in state-of-the-art airport management skills, techniques and more. These programs offer the best in customized airport education, combined with the efficiency and convenience of a delivery system design by experienced, professional teachers who are also airport experts.

The following are examples of topics addressed in AAAE On-Site Training Programs:

- Basic/Advanced Airport Safety and Operations Specialist School
- Emergency Response & Family Assistance
- Airport Security/Airport Security Coordinator Training
- Airport Customer Service
- Airport Strategic Planning
- Airport Finance
- Airport Business Development
- Airport Retail Concessions & Property Management
- Airport Planning, Design, and Construction Management
- Airport Environmental Management
- Airport Rates, Charges, and Capital Funding
- Airport Ground Transportation and Landside Management
- Airport Benchmarking and Performance Measurement
- Airport Management 101
- Basics of Airport Law
- Aviation Security for Law Enforcement Officers
- Airport Community/Press Relations for Crisis Management
- Airport Wildlife Management
- Driver Training and Runway Incursion
- Airport Hazardous Materials
- Airport Technology Solutions
- Airport Liability Insurance and Risk Management
- Airport Pavement Management
- Certified Member (C.M.) Course
- Airport Certified Employee (ACE) Review Course (Operations • Security • Communications • Lighting Maintenance)
- Aircraft Recovery Management

AIRPORT CERTIFIED EMPLOYEE (ACE) PROGRAM

AAAE's Airport Training Committee recommended the creation of AAAE's new Airport Certified Employee (ACE) Programs. The ACE Programs are designed to provide a baseline of knowledge in discipline-specific areas such as Operations, Airfield Lighting Maintenance, Security, and Communications.

THE AAAE NATIONAL ARFF TRAINING PROGRAM

AAAE is proud to offer a variety of ARFF programming, including training, AAAE's ARFF Certification Program and interactive programming through AAAE's Digicast system. AAAE's training schools offer valuable instruction for every experience level through our Basic and Advanced ARFF Schools, Aircraft Familiarization, Airport Emergency Response, Train the Trainer and the annual ARFF Chiefs School. Additionally, AAAE's ARFF Certification Program offers continuous self-study training to airport firefighters as they work to become an FAA-recognized Certified Firefighter or Certified Master Firefighter.

Meetings and Networking

In addition to its on-site training programs, each year AAAE hosts over 80 meetings, seminars and workshops all over the world. This gives AAAE members exposure to some of the top people and cutting edge ideas in the aviation field, as well as the opportunity to share these ideas and information with peers. For information on these meetings, go to the AAAE website at www.aaae.org/meetings/

Here are just a few comments AAAE received from past conference attendees.

- Great program. I like the interactive format. The fact that people seemed to be in attendance at all sessions speaks to how valuable the program is.
- Program was great! Speakers were very knowledgeable – content was excellent.
- Really enjoyed it. The conference was well organized; there were plenty of timely breaks and interaction with peers and vendors.
- Programs attended today and in the past have always provided useful information and allowed for a networking forum with industry leaders.

THE AAAE ANNUAL CONFERENCE AND EXPOSITION

Held in the spring each year, the annual conference offers three full days of informative lectures, panels and group workshops. Airport executives have the opportunity to "rub elbows" with fellow managers from large, medium and small air carrier and general aviation airports. The annual exposition, sponsored in conjunction with the conference, has a proven record extending over 30 consecutive years of providing airport executives with the opportunity to view equipment, products and services designed to help in the day-to-day operation of their airports.

AAAE F. RUSSELL HOYT NATIONAL AIRPORTS CONFERENCE

Scheduled in the fall, this conference is now recognized as the outstanding airport management workshop in the country, emphasizing the exchange of information through the small group discussion technique. Sponsorship opportunities are available.

THE AIRPORT LEGISLATIVE ALLIANCE WASHINGTON CONFERENCE AND THE SUMMER LEGISLATIVE ISSUES CONFERENCE

The Washington Conference is held annually each spring and the Summer Legislative Issues Conference usually in mid- to late July, before Congress recesses for the summer. These conferences, both held in our nation's capital, offer opportunities for members to attend briefings at FAA and DOT, as well as visit lawmakers on Capitol Hill.

AAAE SPECIALTY MANAGEMENT SEMINARS AND TRAINING SCHOOLS

AAAE specialty management seminars, scheduled throughout the year, are educational and informational in nature and are held in various locations across the United States. Workshop topics are on a broad range of specific airport management issues, such as airport administration and finance services, environmental issues, aircraft and airfield deicing, ground transportation, aircraft rescue and firefighting, terminal design and construction, airport safety/security, airport operations, public relations/marketing, noise, land use and planning and much more.

AAAE INTERNATIONAL CONFERENCES AND WORKSHOPS

AAAE, in cooperation with its affiliated organization, the International Association of Airport Executives, offers numerous international networking and management conferences each year, designed to provide airport executives from around the world with critical information necessary to meet the expanding challenges of doing business in a global economy. From Ireland to the Czech Republic to South Africa to China and beyond, AAAE offers meetings on airport safety and security, performance measurement and benchmarking and environmental management, to name a few. See the complete lineup of international conferences on the AAAE website at www.iaae.org/meetings/calendar.htm

Representation

look to us for answers

LEGISLATIVE SERVICES

Since its creation, AAAE has represented airport executives before the U.S. Congress and the federal government.

LEGISLATIVE MEMBERSHIP

AAAE's Legislative Membership allows our Legislative Affairs staff to represent the interests of airports before Capitol Hill, as well as provide airports with constant communication about issues affecting airports. Through annual membership dues, participating airports will continuously receive updated Federal Affairs information via Airport Alerts, Hearing Reports (via e-mail) plus a variety of newsletters, annual reports, etc.

The cost of the Airport Legislative Alliance Membership varies depending on your airport's size: Large, Medium, Small and Non-Hub/General Aviation. For more information, please contact our Legislative Affairs staff at 703-824-0504.

AAAE SECURITY AND REGULATORY MEMBERSHIP

AAAE's Security and Regulatory Membership is designed to provide airports with a stronger voice in the federal regulatory process. As the number of initiatives continues to increase at DHS, TSA, FAA, DOT, EPA, OSHA and other federal agencies, AAAE's membership has called on the national organization to lead the charge toward more effective and sensible federal rulemaking. Through an annual membership fee, airports can be confident that their concerns and priorities are being addressed with Washington's regulatory agencies.

The cost of Security and Regulatory Membership varies depending on your airport's size: Large, Medium, Small and Non-Hub/General Aviation. For more information, please contact our Regulatory Affairs Department at 703-824-0504.

TRANSPORTATION SECURITY POLICY

The AAAE Transportation Security Policy Department was created in October 2002 to focus exclusively on the important security challenges facing airports. The TSP department provides dedicated interaction with the Department of Homeland Security, the Transportation Security Administration and other federal agencies responsible for homeland security issues and works to keep airports up-to-date on federal security policy.

NON-HUB/ GENERAL AVIATION

The Regulatory Affairs department offers specialized services to meet the unique needs of AAAE members at smaller airports. It produces the *Non-Hub/GA News* newsletter, regular programming geared toward smaller airports on the Airport News and Training Network. Office staff monitor and pursue legislative and regulatory issues of interest to smaller airports.

Services provided are available only to AAAE members, at no additional cost. Since the service is free, it is restricted to one person per airport.

THE ENVIRONMENTAL AFFAIRS OFFICE

AAAE's Office of Environmental Affairs offers members information concerning current Environmental Protection Agency (EPA) and Federal Aviation Administration (FAA) regulations and compliance requirements. The office tracks and monitors environmental legislation and regulatory actions while providing guidance to airport executives as well as appropriate congressional and regulatory agencies.

AAAE GOOD GOVERNMENT COMMITTEE

The AAAE Good Government Committee supports federal legislators who provide leadership in achieving the goals of airports and airport executives.

U.S. CONTRACT TOWER ASSOCIATION

The U.S. Contract Tower Association, created by AAAE in 1996, supports federal legislative and industry issues for airports with FAA contract towers. For more information, please contact Spencer Dickerson at 703-824-0500, ext. 130.

optional
membership
benefits
get the most out of your membership!

ACCREDITATION PROGRAM

Since 1954, AAAE has sponsored a professional accreditation program for airport executives who are affiliate members of AAAE. The professional membership requirements consist of a writing requirement, a comprehensive multiple-choice test and a final interview on a level comparable to other professional certifications. Upon successful completion of these requirements, the Accredited Airport Executive is admitted to the membership as an executive member and may use the initials A.A.E. after his/her name.

CERTIFICATION PROGRAM

This designation is a useful credential for individuals seeking employment within the airport management profession, for professionals who interface with airport executives and for airport personnel who may not wish to complete the full accreditation process. After passing the multiple-choice examination, members may use the initials C.M. after his/her name.

ANTN DIGICAST/AIRPORT TRAINING AND SAFETY INSTITUTE (ATSI)



AAAE's video-production division, the Airport News and Training Network (ANTN), broadcasts training programs on virtually every subject, ranging from operations to ARFF training, on its computer-based satellite network, Digicast. In addition to all the video programming, Digicast offers aviation news—which is

updated throughout the day—detailed weather maps and federal agency information, delivered directly to desktops or played on a TV and taped onto a videocassette. Airport personnel can receive certificates of completion and other incentives for watching ANTN video programming by participating in the Airport Training and Safety Institute (ATSI). Furthermore, training reports detailing each ATSI participant's training habits are generated and sent to employee supervisors. Customized training and marketing videos may be purchased at reasonable prices. Our client list includes Chicago O'Hare, Atlanta Hartsfield, Baltimore-Washington International, Washington Dulles, Airbus, United Airlines and AvFuel, among others.

AIRPORT RESEARCH AND DEVELOPMENT FOUNDATION

In 1988, AAEE formed a non-profit corporation, the Airport Research and Development Foundation, to foster research, development and educational efforts relating to airports.

and still more...

In addition to both the standard and optional membership benefits, all AAEE members receive the following:

DISCOUNTS

AAAE members are entitled to significant discounts with car rental companies and travel agencies. Specific information on these and other programs is included in each new member's Welcome Kit. All members receive discounted conference rates as well as AAEE product rates. Corporate members receive significant discounts on advertising and exhibiting.

MEMBERSHIP CARD AND PIN

All new members receive a membership card that identifies them as a member of the only professional organization of airport executives nationwide. This card is their ticket to the many programs and services AAEE offers. AAEE members take pride in their membership and they let it show by wearing their AAEE membership pin.



CODE OF ETHICS

As a professional Airport Executive in the performance of my duties and responsibilities, I pledge to:

1. Be dedicated to the safe, efficient, and economic operation of airports and the national air transportation system and believe that professional management is the method to achieve this objective
2. Be dedicated to the highest ideals of honor and integrity in all public and personal relationships in order to earn and retain the respect and confidence of public officials, employees, and the general public.
3. Refrain from participation in the election of the members of the employing governmental body and from all partisan political activities that would compromise the performance of a professional executive.
4. Resist any encroachment on professional responsibility and duties, believing that the executive should be free to carry out official policies without interference and handle each problem without discrimination on the basis of principle and justice.
5. Neither seek nor accept any favor or gift from persons or firms under which circumstances could be reasonably inferred that the favor would influence or compromise the executive or governing body.
6. Submit policy proposals to the employing governmental body and officials, provide them with facts and advice on matters of policy as a basis for making decisions and establishing airport goals, implement and execute policies adopted by the governing officials.
7. Recognize that elected and/or appointed officials are responsible for the establishment of airport policies and that policy execution is the responsibility of the airport executive.
8. Keep the community informed on airport affairs; encourage communication between the users, citizens, and all public officials; emphasize friendly and courteous service to the public, and constantly seek to improve the quality and public image of the airport executives.
9. Handle all personnel matters on the basis of merit in order that fairness and impartiality govern the executive's decision pertaining to appointments, salary adjustments, promotions, and discipline.
10. Strive to continually improve professional competence and ability through education and research, and to encourage the professional development of associates and subordinates.
11. Conduct myself in my public and personal life in a matter in accordance with the rules of civil and criminal law.

Failure to adhere to this Code may subject a member to disciplinary actions, as set forth in AAEE's Constitution & Bylaws.

membership categories

EXECUTIVE

Those in airport management who have met the professional membership requirements of AAAE's accreditation program. These members are accredited airport executives and are eligible to use the initials A.A.E. after their names.

AFFILIATE

Open to any individual who has active responsibility for the management or staff functions of a public airport. Affiliate members become eligible to obtain accredited status after a minimum of one year in airport management.

PARTICIPATING

Individuals who are not actively engaged in airport management but who are affiliated with an organization having an interest in the administration of a public airport (airport board member, city manager, mayor) or a non-profit organization or educational institution with a direct interest in airport management.

ASSOCIATE

Open to individuals who are otherwise not eligible for membership yet wish to be more closely identified with the airport industry.

CORPORATE

Individual representatives of companies and corporations, either public or private, usually with a product or service of interest to airport management, who wish to participate in AAAE activities and further their contacts with the airport management profession. Corporate membership is also open to universities with aviation management curriculums. AAAE airport executive members are encouraged to buy products and services from AAAE corporate members, and these members also receive substantial savings on marketing and promotional opportunities for their products or services.

MILITARY

This membership is open to individuals who are current military or Department of Defense personnel.

ACADEMIC

Individuals actively engaged in the full-time study of airport management or related fields at an accredited college or university. Students must include a copy of current college class schedule and projected graduation date.

Questions?
www.aaae.org/members/

BENEFITS GRID	AFFILIATE MEMBER	PARTICIPATING MEMBER	ASSOCIATE MEMBER	*CORPORATE MEMBER	MILITARY MEMBER	**ACADEMIC MEMBER
AAAE Membership Pin	X	X	X	X	X	X
AAAE Membership Card	X	X	X	X	X	X
AAAE Executive Manual	X	X	X	X		
Airport Management Information Library	X	X	X	X	X	X
Airport Magazine	X	X	X	X	X	
Airport Report Newsletter	X	X	X	X	X	X
Discounted List/Labels	X	X	X	X		
AAAE Membership Directory	X	X	X	X	X	
Membership Directory Listing	X	X	X	X	X	X
AirportNet Member Listing	X	X	X	X	X	X
AirportNet "Members Only" Access	X	X	X	X	X	X
Discount Registration to Conferences and Seminars	X	X	X	X	X	X
Discount Registration to Exhibit at Conferences and Seminars				X		

OPTIONAL BENEFITS

Accreditation Program	X					
Certified Member Program	X	X	X	X	X	X
Airport Certified Employee Program	X	X	X	X	X	

*Corporate members also receive discounts on advertising in Airport Magazine & Airport Report, as well as sponsorship and exhibitor opportunities at AAAE conferences and on AirportNet. See Corporate membership brochure for more details.

**Academic members are allowed into the certification program once they upgrade to academic graduate status. However, they are not considered a AAAE certified member until they submit proof of graduation to the AAAE office.



**AMERICAN ASSOCIATION
OF AIRPORT EXECUTIVES**

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